

# PART 6 MARKET STATISTICS

# **CORPORATE PROPOSALS**

#### **EQUITY**

In 2024, the SC approved 21 equity applications of which 10 were for IPO on the Main Market of Bursa Malaysia with a total market capitalisation of RM21.39 billion. The estimated amount of funds raised from these IPOs is around RM4.70 billion (Table 1). The remaining applications approved include 1 proposed acquisition resulting in a significant change of business direction or policy and 10 transfers of listing from the ACE Market to the Main Market.

There were a total of 55 new listings in 2024, of which 11 were on the Main Market, 40 were on the ACE Market and the remaining 4 were on the LEAP Market with a total market capitalisation of RM31.37 billion. The total amount of funds raised from these new listings in 2024 was approximately RM7.42 billion.

#### **CORPORATE BONDS AND SUKUK**

The Malaysian corporate bonds and sukuk market reported total issuances of RM124.15 billion in 2024, representing a 4.92% increase from RM118.33 billion issued in 2023.

Ringgit-denominated corporate bonds and sukuk issues continued to form the majority of the proposals approved by/lodged with the SC with a total nominal value of RM165.89 billion, of which 69.68% or RM115.59 billion were sukuk (Table 2).

The total number of ringgit-denominated corporate bonds and sukuk approved by/lodged with the SC with tenures of 1 to 7 years and more than 15 years increased by 15% and 65.71% respectively. There was a decrease of 37.50% in the total number of ringgit-denominated

**TABLE 1** Equity applications approved by type of proposals

	2024		2023	
Type of proposals	No. of proposals approved	Estimated amount to be raised (RM million)	No. of proposals approved	Estimated amount to be raised (RM million)
IPO on Main Market:  - Domestic companies	10	4,696.78	7	2,808.29
Restructuring / Mergers and acquisitions	1	-	-	-
Transfer from ACE Market to Main Market	10	-	11	-
TOTAL	21	4,696.78	18	2,808.29

**TABLE 2** Lodged/approved ringgit-denominated corporate bonds and sukuk issues

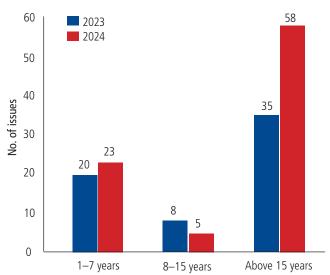
	2024		2023	
Type of issues	No. of issues	Nominal amount (RM million)	No. of issues	Nominal amount (RM million)
Corporate bonds  - Commercial papers/Medium-term notes/Bonds  - Loan stocks	22 1	48,450.00 354.00	20 2	73,004.50 215.46
Subtotal	23	48,804.00	22	73,219.96
Sukuk  - Islamic commercial papers/Islamic medium-term notes/Islamic bonds  - Islamic loan stocks	61 -	115,585.00	41 -	98,263.00
Subtotal	61	115,585.00	41	98,263.00
Combination of corporate bonds and sukuk  – Medium-term notes/Islamic medium-term notes	2	1,500.00	-	-
Subtotal	2	1,500.00	-	-
TOTAL	86	165,889.00	63	171,482.96

corporate bonds and sukuk with tenures ranging from 8 to 15 years (Chart 1).

In 2024, a total of 56 ratings were assigned by credit rating agencies to ringgit-denominated corporate bonds and sukuk issues lodged with the SC, as compared to 40 ratings assigned in 2023. The number of unrated issues has increased by 21.43% as compared to 2023 (Chart 2).

There was 1 foreign currency-denominated sukuk lodged with the SC in 2024.

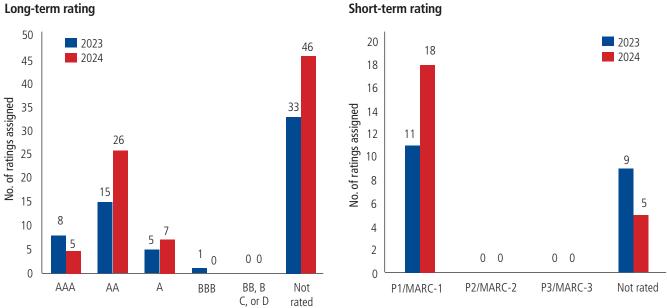
Tenure of lodged/approved ringgit-denominated corporate bonds and sukuk issues



Note:

Tenure of facility, and not the respective notes or papers under the facility.

**CHART 2** Rating summary of lodged/approved ringgit-denominated corporate bonds and sukuk issues



Note:

A corporate bond or sukuk issue may be assigned with more than 1 credit rating (e.g. for commercial papers/medium-term notes programmes, both short-term rating accorded for commercial papers and long-term rating for medium-term notes are taken into account).

# **INVESTMENT MANAGEMENT**

#### **FUND MANAGEMENT**

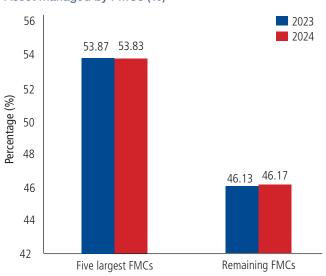
The total AUM of licensed FMCs in Malaysia increased by 9.59% to RM1,069.07 billion as compared to RM975.48 billion in 2023. In 2024, the top 5 FMCs contributed 53.83% of total AUM as compared to 53.87% in 2023 (Chart 1).

Sources of funds under management were largely from unit trust funds (UTFs), EPF, corporate bodies, and wholesale funds (WFs) (Table 1). The funds were allocated in various asset classes and locations, of which, investment inside Malaysia by FMCs amounted to RM724.51 billion, representing 67.77% of the total AUM as at end of 2024 (Chart 2). The bulk of investment was allocated in equities with 50.23% at end of 2024, as compared to 48.65% in 2023 (Chart 3). The asset allocation for investment inside Malaysia continued to focus on equities, fixed income and money market placement, trend is similarly observed last year (Chart 4).

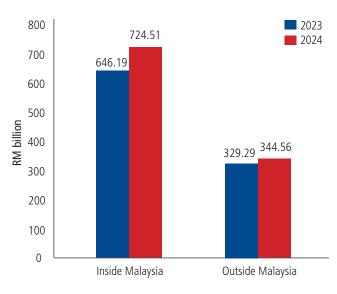
**TABLE 1** Source of clients' funds under management

Source of funds	2024 (RM billion)	2023 (RM billion)
UTF	546.08	499.88
EPF	208.30	186.92
Corporate bodies	122.03	107.83
WF	82.60	77.15
Statutory bodies and government agencies	54.00	45.52
Individuals	24.99	21.22
Others	23.46	30.51
PRS	7.61	6.45
TOTAL	1,069.07	975.48

**CHART 1** Asset managed by FMCs (%)

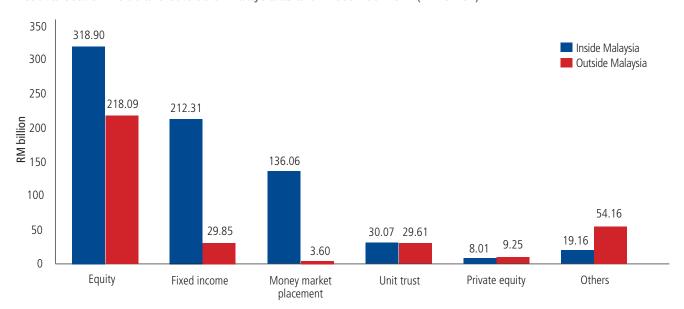


Assets invested inside and outside of Malaysia (RM billion)



**CHART 3** Asset allocation (%) 60 2023 48.65 \_50.23 2024 50 40 Percentage (%) 30 22.95 22.65 20 13.33 13.06 7.80 6.87 10 5.56 5.58 1.71 1.61 0 Equity Fixed income Money market Unit trust Private equity Others placement

**CHART 4** Asset allocation inside and outside of Malaysia as at 31 December 2024 (RM billion)



#### **COLLECTIVE INVESTMENT SCHEMES** AND PRIVATE RETIREMENT SCHEMES

#### **Unit Trust Funds**

Unit trust funds continued to be the largest component of the Malaysian CIS industry with a total net asset value (NAV) of RM546.08 billion recorded as at 31 December 2024 (2023: RM499.88 billion). The percentage of the total NAV of the unit trust fund industry against Bursa Malaysia Securities Bhd's (Bursa Malaysia) market capitalisation was 26.25% (2023: 27.83%). In 2024, a total of 33 unit trust funds were launched while 12 funds were terminated and 3 funds matured, which brought the total number of unit trust funds offered by 39 locally-incorporated unit trust management companies to 775 funds as at 31 December 2024 (Table 2).

The unit trust fund industry recorded total gross sales (excluding reinvestment of distribution) of RM283.54 billion (2023: RM228.68 billion), the majority of which were distributed by unit trust management companies with total gross sales of RM140.50 billion (Chart 5). Overall, the unit trust funds industry recorded net redemptions (excluding reinvestment of distribution) of -RM8.59 billion in 2024 (2023: -RM25.19 billion).

#### Wholesale Funds

In the wholesale funds segment, a total NAV of RM82.60 billion was recorded as at 31 December 2024 (2023: RM77.15 billion). A total of 61 funds were launched under LOLA Framework to sophisticated investors while

**CHART 5 Distribution Channels** 

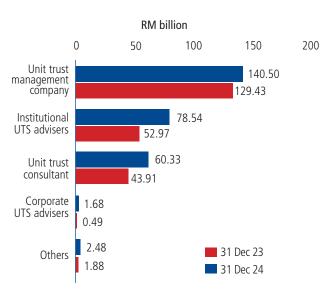


TABLE 2 Overall status of UTF industry

	31 December 2024	31 December 2023
No. of funds offered  - Conventional  - Shariah-compliant	775 476 299	757 466 291
Units in circulation (billion units)	757.38	756.79
No. of accounts (million)*	27.39	26.38
Total NAV (RM billion)  - Conventional (RM billion)  - Shariah-compliant (RM billion)	546.08 423.86 122.22	499.88 386.77 113.11
% of NAV to Bursa Malaysia market capitalisation^	26.25	27.83

#### Note:

- No. of accounts include number of unit holders accounts with institutional Unit Trust Schemes (UTS) advisers that operate nominee account systems.
- The comparison made between the total NAV of the unit trust funds industry and Bursa Malaysia's market capitalisation is not an indication of the actual amount invested in Bursa Malaysia by the unit trust funds

35 funds were terminated, 7 funds were converted to unit trust fund and 8 funds matured in 2024, which brought the total number of wholesale funds offered by 53 fund management companies to 476 funds as at 31 December 2024 (2023: 465 funds).

#### **SRI Funds**

As at 31 December 2024, there were 75 funds offered to investors which have been qualified as sustainable and responsible investment (SRI) funds under the Guidelines on Sustainable and Responsible Investment Funds (2023: 68 funds). The 75 funds comprised 45 unit trust funds and 30 wholesale funds with a total NAV as at 31 December 2024 of RM14.44 billion (2023: RM7.70 billion).

#### **Real Estate Investment Trusts**

As at 31 December 2024, there was a total of 19 real estate investment trusts (REITs) listed on the Main Market of Bursa Malaysia with a total market capitalisation (including a stapled group) of RM48.93 billion (2023: RM41.78 billion). The total asset size grew from RM66.95 billion as at 31 December 2023 to RM69.98 billion as at end of 2024. There are 2 unlisted REIT offered to sophisticated investors as of 31 December 2024.

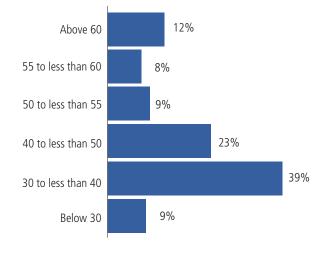
#### **Exchange-Traded funds**

With the listing of Eq8 FTSE Malaysia Enhanced Dividend Waqf ETF in 2024, the total number of exchange-traded funds (ETFs) listed on the Main Market of Bursa Malaysia as at 31 December 2024 was 16 (2023: 15) with a total market capitalisation of RM2.36 billion (2023: RM2.21 billion).

#### **Closed-End Fund**

As at 31 December 2024, there continued to be only one closed-end fund (CEF) listed on the Main Market of Bursa Malaysia with a market capitalisation of RM405 million (2023: RM392 million).

**CHART 6** PRS members by age group

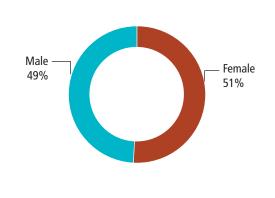


#### **Private Retirement Schemes**

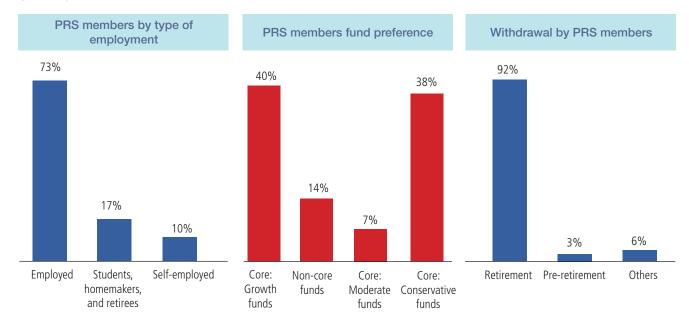
As at 31 December 2024, the number of private retirement schemes (PRS) remained unchanged with 14 schemes comprising 78 funds offered by 9 PRS providers. The total NAV grew 17.98% to RM7.61 billion as at 31 December 2024 (2023: RM6.45 billion), with contributions from members during the year remaining robust where RM938 million was invested into PRS (2023: RM767 million).

The total number of members as at 31 December 2024 increased by 6.61% to 617,000 (from 579,000 as of 31 December 2023), with key PRS demographics as indicated in Charts 6 – 8.

**CHART 7** PRS members by gender



#### **CHART 8**



#### **INVESTMENT PRODUCTS**

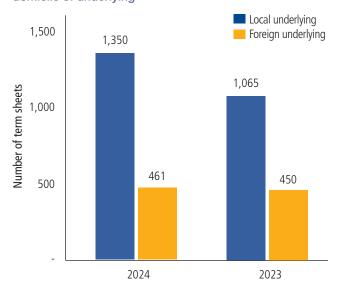
#### **Structured Warrants**

In 2024, the SC registered 1,811 term sheets for the offering of structured warrants, an increase of 20% as compared to 2023 where 1,515 term sheets were registered.

The number of structured warrants term sheets with local underlying expanded in 2024 with 1,350 term sheets registered, representing an increase of 27% compared to 2023 (2023: 1,065 term sheets). A total of 461 term sheets with foreign underlying were registered in 2024 as compared to 450 term sheets in 2023.

In 2024, the number of registered structured warrants term sheets with index as an underlying increased by 25% (2024: 419 term sheets, 2023: 334 term sheets). Structured warrants over foreign underlying indices increased by 30% compared to 2023, driven primarily by a considerable growth in structured warrants over the Hang Seng Index. Other foreign indices include structured warrants over the Nikkei Stock Average (Nikkei 225) Index, Hang Seng Tech Index, S&P 500 Index, NASDAQ-100 Index and Dow Jones Industrial Average Index.

**CHART 9** Structured warrants term sheets registered by listing domicile of underlying



#### **Structured Products**

In 2024, a total of 16 issuers lodged 45 new structured product programmes with the SC under the LOLA Framework for unlisted capital market products. These programmes comprised a variety of underlying references and had an aggregate size of RM225 billion with each programme having a size limit of up to RM5 billion (Table 3).

**TABLE 3** Structured product programmes

	2024		2023	
New programmes lodged	No. of programmes	Size (RM billion)	No. of programmes	Size (RM billion)
Principle  - Conventional  - Islamic	40 5	200 25	18 2	90 10
TOTAL	45	225	20	100

#### **Structured Product Series**

The Malaysian structured product market reported a decrease of 2% of total new issuances in 2024 compared to 2023.

High-net worth individuals (HNWIs) continued to form the majority of investors accounting for 93.4% of investors in structured product. The balance 6.6% of investors comprised high-net worth entities and accredited investors and persons who acquire the unlisted capital market product for a consideration of not less than RM250,000 per transaction category (Chart 10).

Conventional structured products continued its market domination accounting for 93.7% of issuance in 2024 (Chart 11). The issuance of Islamic structured products increased by 250% in 2024.

In 2024, a total of 186 structured product series were lodged under the LOLA Framework for the offering to sophisticated investors (2023: 167), representing an increase of 11%.

#### **Contracts for Difference**

The SC introduced the Guidelines on Contracts for Difference (CFD) on 6 April 2018. A CFD is a leveraged derivatives product that allows investors to participate in the price movement of an underlying instrument.

In 2024, there were 2 CFD providers offering CFD in Malaysia based on shares, indices and commodities.

**CHART 10** Breakdown by investor type

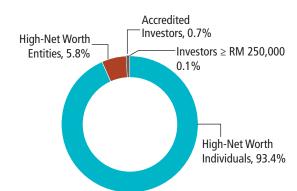
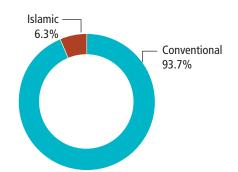


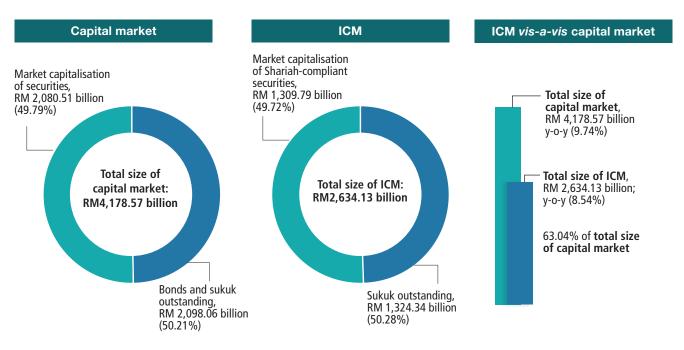
CHART 11 Breakdown by principle



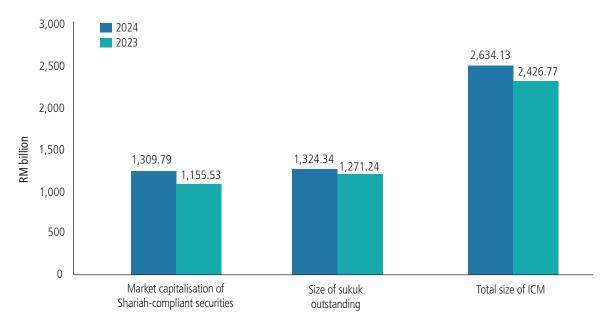
### **ISLAMIC CAPITAL MARKET**

The ICM maintains a substantial contribution, accounting for 63.04% of the overall capital market. Demonstrating steady growth, the ICM expanded by 8.5% year-on-year, increasing from RM2,426.77 billion in 2023 to RM2,634.13 billion as at end 2024. The ICM comprises of Shariah-compliant securities, with total market capitalisation of RM1,309.79 billion, and sukuk, with total amount outstanding of RM1,324.34 billion (Chart 1).

**CHART 1** ICM as at December 2024



#### Size of ICM



#### **SHARIAH-COMPLIANT SECURITIES**

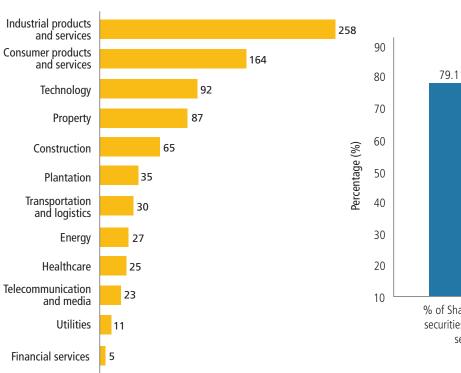
As of end 2024, the number of Shariah-compliant securities increased from 811 to 822, constituting 79.11% of the total 1,039 listed securities on Bursa Malaysia. The market capitalisation of Shariahcompliant securities registered an increase to 11.71% as compared to end 2023, standing at RM1,309.79 billion or 62.96% of the total market capitalisation by December 2024, (Chart 2).

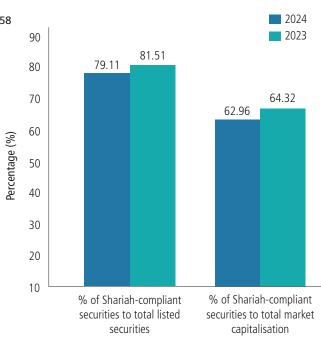
**CHART 2** Shariah-compliant securities as at December 2024





Breakdown by sectors for **Shariah-compliant securities**  Percentage of number and market capitalisation of Shariah-compliant securities



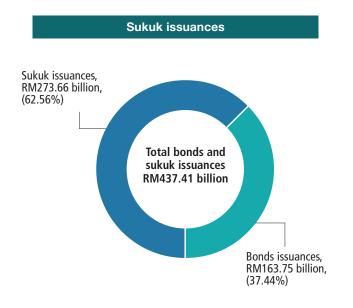


#### **SUKUK**

Corporate sukuk issuances represented 74.36% (2023: 77.25%) of total corporate bonds and sukuk issuances while corporate sukuk outstanding accounted for 84.58% (2023: 83.96%) of total corporate bonds and sukuk outstanding (Table 3). The total sukuk issuances in 2024 represented 62.56% (2023: 60.84%) of total bonds and sukuk issuances whereas total sukuk outstanding represented 63.12% (2023: 63.20%) of total bonds and sukuk outstanding (Chart 3 and Table 4).

20 issuers issued SRI Sukuk and SRI Sustainability-Linked Sukuk in 2024, bringing the cumulative number of SRI Sukuk issuers to 48 since this classification was introduced in 2015. Corporate SRI sukuk issuances in 2024 amounted to RM9.98 billion, which was 10.81% of total corporate sukuk issuances for the year, while corporate SRI sukuk outstanding increased to RM34.46 billion as at December 2024 (2023: RM26.32 billion), constituting 4.75% of total corporate sukuk outstanding.

**CHART 3** Sukuk as at December 2024



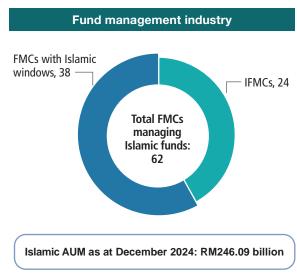


#### **ISLAMIC FUND MANAGEMENT**

As at December 2024, Islamic AUM stood at RM246.09 billion, a year-on-year increase of 8.82% from RM226.14 billion as at end 2023 (Chart 4). Total number of Islamic CIS (UTF, WF, PRS, REIT and ETF) amounts to 422 as of December 2024, which includes 30 Islamic SRI funds. Additionally, there were a total of 62 fund management companies overseeing Islamic funds, comprising 24 full-fledged Islamic fund management companies and 38 fund management companies with Islamic windows as at December 2024.

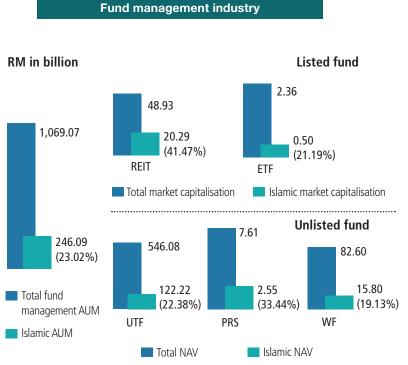
**CHART 4** AUM of Islamic fund management

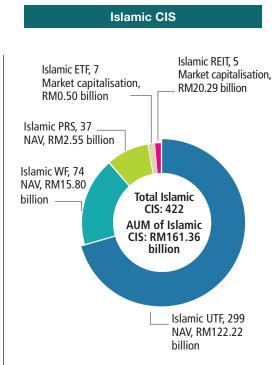




AUM is sourced from CIS and private mandates.

Islamic fund management as at December 2024





#### **KEY STATISTICS**

TABLE 1 Size of ICM

	2024 RM billion	2023 RM billion
Market capitalisation of Shariah-compliant securities	1,309.79	1,155.53
Size of sukuk outstanding	1,324.34	1,271.24
Total size of ICM	2,634.13	2,426.77
% ICM to total capital market	64.23%	63.73%

TABLE 2 Shariah-compliant securities

	2024	2023	
Number of securities:			
Shariah-compliant securities	822	811	
Total listed securities	1,039	995	
% of Shariah-compliant securities to total listed securities	79.11%	81.51%	
Market capitalisation (RM billion):			
Shariah-compliant securities	1,309.79	1,155.53	
Total market capitalisation	2,080.51	1,796.40	
% of Shariah-compliant securities to total market capitalisation	62.96%	64.32%	

TABLE 3 Corporate sukuk

	2024	2023	
Total issuance (RM billion)			
Sukuk issuance	92.32	91.41	
Total corporate bonds and sukuk issuances	124.15	118.33	
% of sukuk to total corporate bonds and sukuk issuances	74.36%	77.25%	
Total outstanding (RM billion)			
Sukuk outstanding	725.68	705.52	
Total corporate bonds and sukuk outstanding	858.00	836.74	
% of sukuk to total corporate bonds and sukuk outstanding	84.58%	84.32%	

**TABLE 4** Total sukuk

	2024	2023	
Total issuance (RM billion)			
Sukuk issuance	273.66	333.13	
Total bonds and sukuk issuance	437.41	547.53	
% of sukuk to total bonds and sukuk issuances	62.56%	60.84%	
Total outstanding (RM billion)			
Sukuk outstanding	1,324.34	1,271.24	
Total bonds and sukuk outstanding	2,098.06	2,011.33	
% of sukuk to total bonds and sukuk outstanding	63.12%	63.20%	

**TABLE 5** Islamic AUM

	2024	2023
Islamic AUM (RM billion)	246.09	226.14
Total fund management industry (RM billion)	1,069.07	975.48
% Islamic AUM to total fund management industry	23.02%	23.18%

**TABLE 6** Islamic UTF

	2024	2023
Islamic UTF	299	291
Total industry	775	757
NAV of Islamic UTF (RM billion)	122.22	113.11
NAV of total industry (RM billion)	546.08	499.88
% NAV of Islamic UTF to total industry	22.38%	22.63%

**TABLE 7** Islamic WF

	2024	2023
Islamic WF	74	76
Total industry	476	465
NAV of Islamic WF (RM billion)	15.80	14.78
NAV of total industry (RM billion)	82.60	77.15
% NAV of Islamic WF to total industry	19.13%	19.16%

TABLE 8 Islamic PRS funds

	2024	2023
Islamic PRS	37	37
Total industry	78	78
NAV of Islamic PRS (RM billion)	2.55	2.20
NAV of total industry (RM billion)	7.61	6.45
% NAV of Islamic PRS to total industry	33.44%	34.11%

TABLE 9 Islamic REIT

	2024	2023
Islamic REIT	5	5
Total industry	19	19
Market capitalisation of Islamic REIT (RM billion)	20.29	17.93
Market capitalisation of total industry (RM billion)	48.93	41.78
% market capitalisation of Islamic REIT to total industry	41.47%	42.90%

TABLE 10 Islamic ETF

	2024	2023
Islamic ETF	7	6
Total industry	16	15
Market capitalisation of Islamic ETF (RM billion)	0.50	0.41
Market capitalisation of total industry (RM billion)	2.36	2.21
% market capitalisation of Islamic ETF to total industry	21.19%	18.55%

TABLE 11 Registered Shariah advisers

	2024	2023
Individual	82	75
Corporation	19	20
Total registered Shariah advisers	101	95

# **VENTURE CAPITAL AND PRIVATE EQUITY**

TABLE 1 Statistics of industry participants

	2024	2023
Number of registered corporations	145	137
Number of registered VCMCs and VCCs	115	113
Number of registered PEMCs and PECs	30	24
Number of VC and PE professionals <sup>1</sup>	278	305

Note:

The total number of registered corporations stood at 145 as at 31 December 2024 (Table 1). The venture capital segment accounted for 115 registered corporations (venture capital management corporation (VCMC) and venture capital corporation (VCC)), while the private equity segment consisted of 30 registered corporations (private equity management corporation (PEMC) and private equity corporation (PEC).

As at end 2024, the number of professionals employed by the industry with at least 4 years experience stood at 278.

**TABLE 2** Industry key statistics Figures in RM millions

	2024		2023	
	Private equity	Venture capital	Private equity	Venture capital
Total committed funds under management [1]	18,005.63	6,698.07	11,000.01	6,581.14
Total drawn capital [2]	10,689.09	4,227.86	8,899.53	4,551.23
Estimated capital available for investment [3]=[1]-[2]	7,316.54	2,470.21	2,100.48	2,029.91
Total no. of investee companies	88	437	63	392

Note:

The statistics are based on self-reported figures by registered VC/PE firms. Y-o-y movements may vary. Totals may not add up due to rounding.

Total committed funds in the industry as at the end of 2024 stood at RM18.01 billion and RM6.70 billion for private equity (PE) and venture capital (VC) respectively (Table 2), with a combined total of RM24.70 billion. For private equity, commitments are sourced largely from corporate investors (40.91%), individuals and family offices (16.77%) and financial institutions (13.27%) (Chart 1).

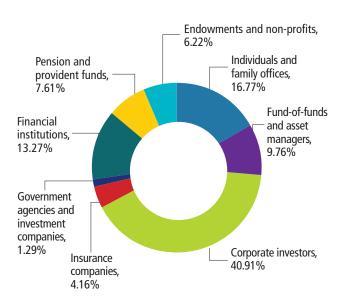
For venture capital, government agencies and investment companies (35.99%), sovereign wealth funds (20.15%) and individuals and family offices (19.55%) make up the top 3 sources of funding (Chart 2).

The top 3 registered corporations by amount of investor commitments as at end-2024 were Creador, Gaia Investment Partners and Xeraya Capital.

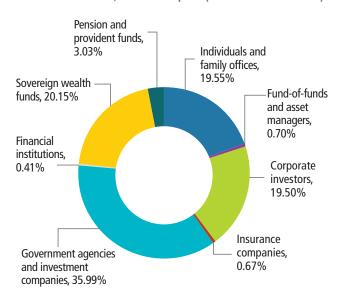
VC investments in 2024 concentrated on growth stage (44.60%), followed by early stage (35.98%) and startup stage (13.44%) opportunities. PE investments were primarily channeled into growth stage (83.82%), with

Professionals with at least 4 years of experience.

CHART 1 Sources of funds, private equity (2024: RM18.01 billion)



**CHART 2** Sources of funds, venture capital (2024: RM6.70 billion)



Note:

Government agencies and investment companies: Includes ministerial investment companies (e.g. Minister of Finance (Incorporated)), government agencies, statutory bodies and government-linked investment companies established for the purpose of managing investments of public funds.

TABLE 3 Investments during 2024

Business Stage	New investments (RM '000)	% of segment	No. of companies		
Venture Capital	Venture Capital				
Seed	2,634.00	0.70%	6		
Start-up	50,499.10	13.44%	19		
Early stage	135,223.22	35.98%	9		
Growth	167,638.24	44.60%	29		
Bridge/Mezzanine/Pre-IPO	14,344.15	3.82%	2		
Turnaround/Restructuring	5,529.14	1.47%	8		
Private Equity					
Early stage	183,852.86	16.18%	6		
Growth	952,182.11	83.82%	11		
Total	1,511,902.82	100.00%	90		
Venture Capital	375,867.85	24.86%	73		
Private Equity	1,136,034.97	75.14%	17		

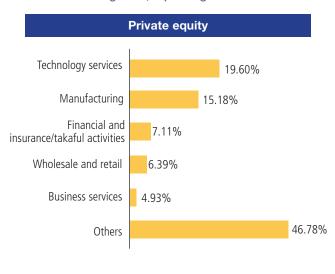
some investments made in early-stage opportunities (16.18%). In total, 90 VC and PE deals were recorded in 2024 (Table 3).

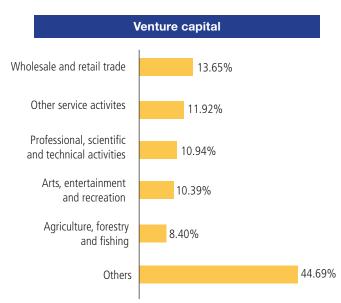
In terms of target industries, wholesale and retail trade (13.65%) saw the highest share of VC investment in 2024, followed by other service activities (11.92%), and professional, scientific and technical activities (10.94%).

As for PE, investments were largely channeled to technology services (19.60%) in 2024, followed by manufacturing (15.18%) and financial and insurance/ takaful activities (7.11%) (Chart 3).

Divestments in PE portfolios during 2024 were mainly exits in the growth stage, while the majority of divestments in VC were early-stage positions, followed by growth stage (Table 4). Exits in 2024 were primarily through IPO or sale to public markets and redemption of shares.

**CHART 3** Investments during 2024, top 5 target industries





**TABLE 4 Divestments during 2024** 

Business Stage	Divestments (RM '000)	% of segment	No. of companies		
Venture Capital	Venture Capital				
Start-up	50,908.98	12.47%	9		
Early stage	200,782.09	49.19%	14		
Growth	125,436.76	30.73%	76		
Buyout	171.11	0.04%	1		
Bridge/Mezzanine/Pre-IPO	8,081.81	1.98%	2		
Turnaround/Restructuring	22,803.23	5.59%	15		
Private Equity	Private Equity				
Early stage	475,836.14	42.46%	10		
Growth	637,962.66	56.93%	9		
Buyout	6,750.00	0.60%	2		
Total	1,528,732.78	100.00%	138		
Venture Capital	408,183.97	26.70%	117		
Private Equity	1,120,548.80	73.30%	21		

Note:

Figures measured at cost.

# EQUITY CROWDFUNDING<sup>1</sup>

#### **CAMPAIGNS**

Since its inception, ECF has garnered a total fundraising amount of RM776.15 million across 404 campaigns, with Shariah-compliant campaigns contributing 4% of the total funds raised.

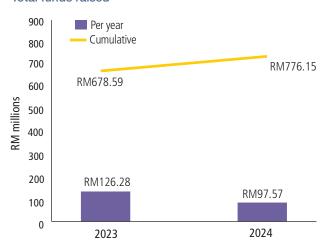
As shown in Chart 1, total funds raised in 2024 decreased by 23% to RM97.57 million, compared to RM126.28 million in 2023. A similar declining trend is observed in the number of successful campaigns, which dropped from 51 in the previous year to 35 in 2024.

Despite the overall decline in total funds raised in 2024, there was an increase in the growth of larger campaigns,

raising funds exceeding RM3 million. These constituted 31% of the campaigns in 2024, up from 25% in 2023 (Chart 2).

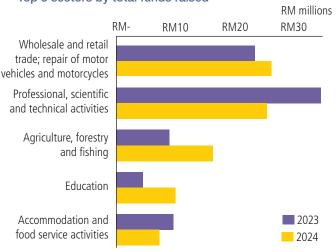
Wholesale and retail trade, repair of motor vehicles and motorcycles received the highest funding in 2024, amounting to RM24.67 million. Meanwhile, the agriculture, forestry, and fishing sectors experienced significant growth, with the total amount raised doubling to RM17.81 million in 2024 (Chart 3). Seedstage and Series A-stage campaigns continue to be the main fundraising stages (94%) in 2024, as indicated in Chart 4.

**CHART 1** Total funds raised

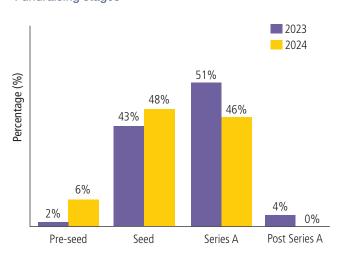




**CHART 3** Top 5 sectors by total funds raised



**CHART 4 Fundraising stages** 

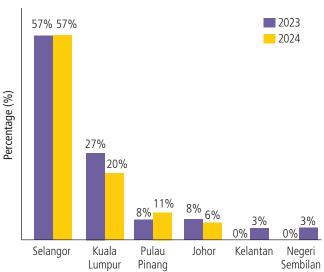


Previously reported statistics have been adjusted according to latest reported numbers.

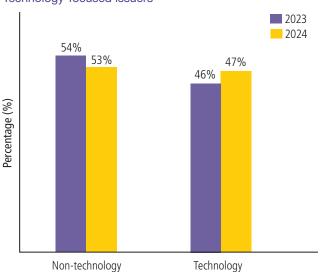
#### **ISSUERS**

Since ECF was first established, the total number of issuers has reached 400<sup>2</sup>. Nevertheless, the total number of issuers in 2024 decreased to 35, down from 51 in the previous year. While 77% of ECF issuers were based in Selangor and Kuala Lumpur, there is growing interest can be observed from issuers outside the Klang Valley, including those from Kelantan and Negeri Sembilan, constituting 6% of the total issuers (Chart 5). The share of issuers with a technology focus saw a marginal increase, rising to 47% from 46% in 2023 (Chart 6). A shift in the trend is observed, with the proportion of issuers operating for less than 3 years rising to 41% in 2024, compared to 27% in the previous year (Chart 7).

**CHART 5** Issuer: Business location

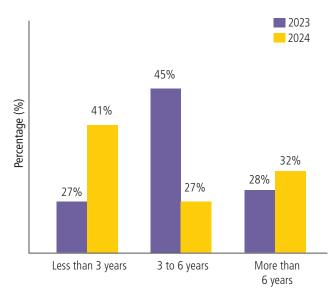


**CHART 6** Technology-focused issuers



Include returning issuers.

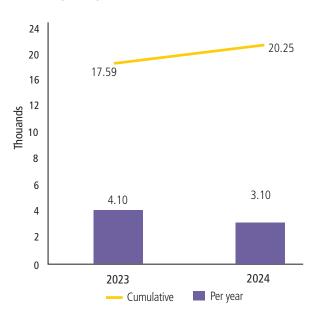
**CHART 7** Issuer: Years in business



#### **INVESTORS**

Since inception, the total number of participating investors has exceeded 20,000. Nevertheless, in 2024 alone, the total number of investors decreased by 24% to 3,099, from 4,095 in the previous year (Chart 8). First-time investors comprised 15% of ECF investors in 2024.

**CHART 8** Investor participation<sup>3</sup>



Investor participation refers to investors who have invested in a campaign.

TABLE 1 Investor demographics

		2024	2023
	Malaysian	98%	96%
Nationality	Foreign	2%	4%
Condor	Female	23%	34%
Gender	Male	77%	66%
	Below 35	44%	34%
Age	35 to 45	33%	36%
	>45 to 55	16%	19%
	Above 55	7%	11%
Туре	Retail	72%	54%
	Angel	15%	38%
	Sophisticated – HNWI	7%	6%
	Sophisticated – HNWE and Accredited	5%	2%
	Non-Sophisticated Entity <sup>4</sup>	1%	-

<sup>&</sup>lt;sup>4</sup> New category introduced effective January 2024.

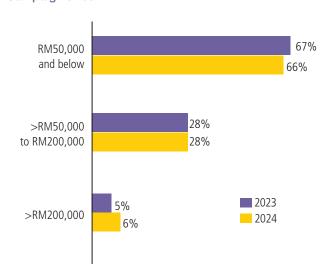
# PEER-TO-PEER FINANCING<sup>1</sup>

#### **CAMPAIGNS**

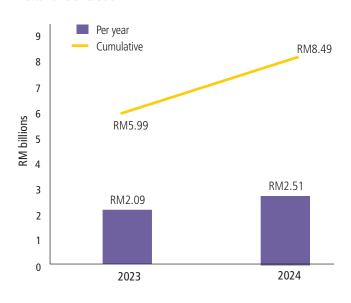
Since its inception, P2P financing has raised a total of RM8.49 billion via 120,370 campaigns with 20% of the total funds raised contributed by Shariah-compliant campaigns [2023: 15%]. In 2024, the total funds raised increased by 20% to RM2.51 billion, from RM2.09 billion in 2023 (Chart 1). Likewise, total campaigns in 2024 increased to 34,512 from 31,002 in 2023.

Campaign sizes in 2024 continued to be of smaller fundraising amounts, with 66% of campaigns raising RM50,000 and below (Chart 2). Wholesale and retail trade; repair of motor vehicles and motorcycles remained the largest sector served in 2024, raising RM1.28 billion and contributing 51% of the total fundraising for the year (Chart 3).

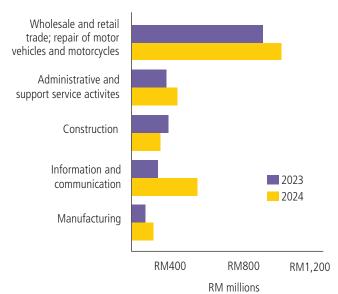
**CHART 2** Campaign sizes



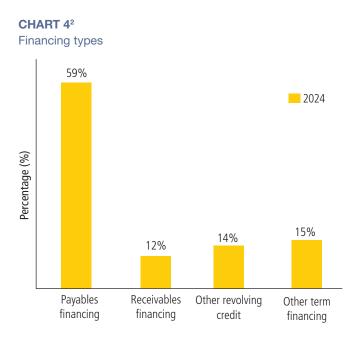
**CHART 1** Total funds raised

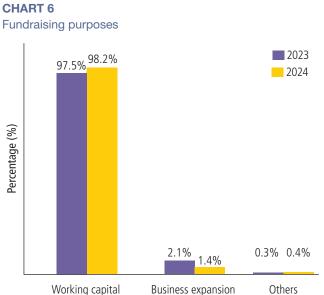


**CHART 3** Top five sectors by total funds raised

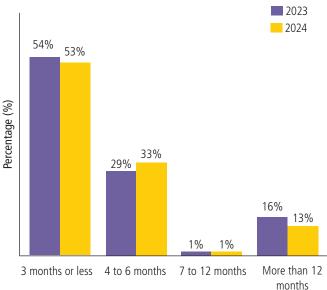


Previously reported statistics have been adjusted according to latest reported numbers.

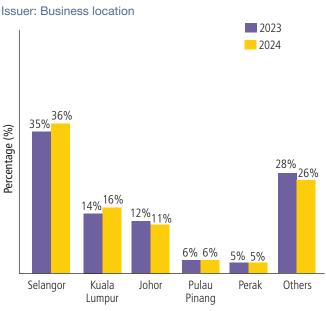




**CHART 5** Tenure types



**CHART 7** 



In Chart 4, the majority of investment notes issued were for payable financing, representing 59% of the total campaigns this year. Campaigns with short-term investment notes comprising tenures of 3 months or less remains the most (53%) funded campaigns in 2024 (Chart 5). The purpose of fundraising in 2024 continued to be predominantly (98%) for working capital (Chart 6).

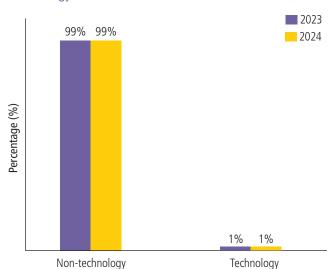
#### **ISSUERS**

As at end 2024, the total number of issuers stood at 19,9563. In 2024 alone, total number of issuers decreased by 3% to 5,206 from 5,359 in 2023. In terms of business location, issuers based in Selangor and Kuala Lumpur continued to be the most served by P2P financing in 2024 at 52% (Chart 7). Non-technology

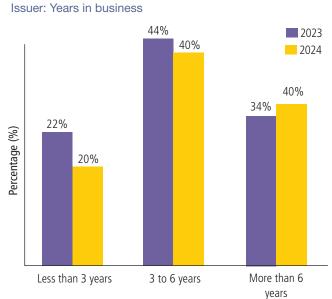
New financing type category effective January 2024.

Include returning issuers.

**CHART 8** Technology-focused issuers



**CHART 9** 

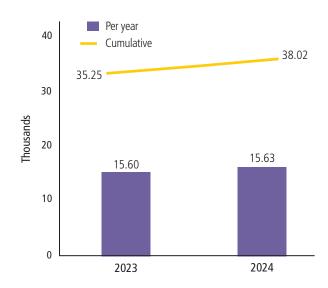


focused issuers formed 99% of total issuers (Chart 8). As shown in Chart 9, majority (80%) of issuers have been in operation for three years and more.

#### **INVESTORS**

As shown in Chart 10, the total number of participating investors has exceeded 38,000 since P2P financing was first introduced. In 2024, there was a slight increase of 0.2% in the total number of investors to 15,628 from 15,599 in 2023. There were 7% of new investors participating in P2P in 2024.

**CHART 10** Investor participation<sup>4</sup>



Investor participation refers to investors who have invested in a campaign.

TABLE 1 Investor demographics

investor demographics			
		2024	2023
	Malaysian	97%	98%
Nationality	Foreign	3%	2%
Candan	Female	29%	28%
Gender	Male	71%	72%
	Below 35	41%	46%
Age	35 to 45	34%	32%
	>45 to 55	16%	14%
	Above 55	9%	8%
	Retail	90%	86%
Туре	Angel	4%	5%
	Sophisticated – HNWI	5%	8%
	Sophisticated – HNWE and accredited	0%	1%
	Non-sophisticated entity <sup>5</sup>	1%	-

<sup>&</sup>lt;sup>5</sup> New category introduced effective January 2024.



# ACRONYMS AND ABBREVIATIONS

**ABJAD** Agen Bijak Labur Desa

**ABM** Association of Banks Malaysia

**ACGA** Asian Corporate Governance Association

**ACMF ASEAN Capital Markets Forum** 

**ACSR** Advisory Committee on Sustainability Reporting

**ADB** Asian Development Bank artificial intelligence

**AMLATFPUAA** Anti-Money Laundering, Anti-Terrorism Financing and Proceeds of

Unlawful Activities Act 2001

Anti-Money Laundering, Countering Financing of Terrorism/ AMLCFT/PF

**Proliferation Financing** 

**AOB** Audit Oversight Board

Asia-Pacific **APAC** 

**APRC** Asia Pacific Regional Committee Audit and Risk Committee ARC **ASB** Asia School of Business

Association of Southeast Asian Nations **ASEAN** ASEAN Sustainable and Responsible Fund **ASEAN SRF** ASEAN Taxonomy for Sustainable Finance **ASEAN Taxonomy ATCM** Association of Trust Companies Malaysia

**AUM** assets under management BCXBursa Carbon Exchange **BNM** Bank Negara Malaysia

**BSC Board Sustainability Committee CAGR** compound annual growth rate

CFD contract for difference

**CFD** Guidelines Guidelines on Contracts for Difference

CMCCapital Market Compensation Fund Corporation

CIS collective investment schemes CME capital market entities CMM Capital Markets Malaysia CMP3 Capital Market Masterplan 3

**CMSA** Capital Markets and Services Act 2007 **CMSL** Capital Markets Services Licence **CMSR** Capital Market Stability Review

Capital Market Services Representative's Licence **CMSRL** Code Malaysian Code on Take-overs and Mergers 2016

COP28 28<sup>th</sup> United Nations Climate Change Conference of the Parties

CPI Consumer Price Index CRA credit rating agency CVC corporate venture capital DAC Digital Asset Custodians DAX digital asset exchange DeFi decentralised finance DF digital forensics

DIM digital investment management DOSM Department of Statistics Malaysia

**ECF** equity crowdfunding **EPF Employees Provident Fund** 

**ERMC Executive Risk Management Committee** environmental, social and governance **ESG** 

**ETF** exchange-traded fund EU **European Union** 

**FTSE** Financial Times Stock Exchange **FBMKLCI** FTSE Bursa Malaysia KLCI

Technical Working Group on Forest Carbon Offset FCO

**FCSFZ** Forest City Special Financial Zone Financial Education Network FFN

FIMM Federation of Investment Managers Malaysia

**FMC** Fund Management Company

**FPAM** Financial Planning Association of Malaysia

FRC Financial Risk Committee

Focused Scope Assessment framework FSA

Financial Stress Index FSI **FSOY** soybean oil future contract **FVTPL** fair value through profit or loss **GDP** gross domestic product GHG greenhouse gas emissions GIFP Global Islamic Finance Program GIP Greening Industrial Park

**GLIC** government-linked investment company **GMCR** Guidelines on Management of Cyber Risk Guidelines on Technology Risk Management **GTRM** 

GRI Global Reporting Initiative GVC Greening Value Chain **HNW** high-net-worth

**HNWE** high-net-worth entities **HNWI** high-net-worth individual

International Auditing and Assurance Standards Board **IAASB** 

**ICDM** Institute of Corporate Directors Malaysia

ICM Islamic capital market

Institute for Capital Market Research Malaysia **ICMR** 

**IEO** initial exchange offering **IMF** International Monetary Fund

International Financial Reporting Standards **IFRS** 

Impact Framework Impact Investment Framework

**INCEIF** International Centre for Education in Islamic Finance IOSCO International Organization of Securities Commissions

IPO initial public offering ISF 2024 InvestSmart® Fest 2024

International Sustainability Standards Board **ISSB** 

**IAASB** International Auditing and Assurance Standards Board

Jabatan Kemajuan Islam Malaysia **JAKIM** IC3 Joint Committee on Climate Change

Ministry of Rural and Regional Development (Kementerian Kemajuan **KKDW** 

Desa dan Wilayah)

KPI key performance indicator **LEAs** Law Enforcement Agencies

Labuan FSA Labuan Financial Services Authority

LOLA Framework Lodge and Launch Framework for Unlisted Capital Market Products

MAS Monetary Authority of Singapore MCCG Malaysian Code on Corporate Governance

**MCMC** Malaysian Communications and Multimedia Commission

**MDEC** Malaysia Digital Economy Corporation **MFRS** Malaysian Financial Reporting Standards MGS Malaysian Government Securities MIA Malaysian Institute of Accountants Malaysian Investment Banking Association MIBA MIFC Malaysia International Islamic Financial Centre MITI Ministry of Investment, Trade and Industry

MOE Ministry of Education **MOF** Ministry of Finance

Ministry of Higher Education **MOHE** 

Multilateral Memorandum of Understanding **MMOU** 

MOU memorandum of understanding

MR marketing representative **MRC** Market Risk Committee

**MSMEs** micro, small and medium-sized enterprises

MTC mid-tier company

**MVCR** Malaysia Venture Capital Roadmap 2024-2030

**MyCIF** Malaysia Co-Investment Fund

NAV net asset value

NDC Roadmap Nationally Determined Contribution Roadmap and Action Plan

**NETR** National Energy Transition Roadmap NIMP New Industrial Master Plan 2030 NRA National Risk Assessment 2023 **NSRC** National Scam Response Centre

**NSRF** National Sustainability Reporting Framework

OACP Organisational Anti-Corruption Plan

**OFCD** Organisation for Economic Co-operation and Development

OPR Overnight Policy Rate ORC Operational Risk Committee P2P financing peer-to-peer financing PA principal advisers PΕ private equity PIE public-interest entity **PLC** public-listed company PLI poverty line income

**PNB** Permodalan Nasional Malaysia

Prescription Order Capital Markets and Services (Securities Regulations) (Digital

Currencies and Digital Tokens) Prescription Order 2019

**PRS** private retirement scheme RA regulatory assessment **REIT** real estate investment trust RIA Retirement Income Adequacy

RM Ringgit Malaysia

**RMC** Risk Management Committee **RMO** recognized market operator

Rules on Take-overs, Mergers and Compulsory Acquisitions Rules Catalysing MSME and MTC Access to the Capital Market: 5-Year Roadmap

Roadmap (2024-2028)

SAC Shariah Advisory Council SC Securities Commission Malaysia

**SCXSC** Synergistic Collaboration by Securities Commission Malaysia

Securities Commission Act 1993 **SCMA** 

**SCMA** Securities Commission Malaysia Act 1993

SC-OCIS Securities Commission Malaysia-Oxford Centre for Islamic Studies

SEDG Simplified ESG Disclosure Guide SFI Sustainability First Initiative

SFO Single Family Office Tax Incentive Scheme

**SFOV** Single Family Office Vehicle

Sustainable Finance Working Group **SFWG** Safety and Health Committee SHC Securities Industries Act 1983 SIA

SICDA Securities Industry (Central Depositories) Act 1991 Securities Industry Development Corporation SIDC SIDREC Securities Industry Dispute Resolution Center

small and medium-sized enterprise **SME** SRI sustainable and responsible investment

Sustainable and Responsible Investment Roadmap for the Malaysian SRI Roadmap

Capital Market

Principles-Based SRI Taxonomy for the Malaysian Capital Market **SRI Taxonomy** 

SRO self-regulatory organization

SROC Systemic Risk Oversight Committee SSC Sustainability Steering Committee

SSF Single Stock Futures

SSM Companies Commission of Malaysia SUA Surveillance of Unlicensed Activities

SupTech Supervisory Technology

**TAAM** Technology and Analytics Masterplan

**TCRC** Technology and Cybersecurity Risk Committee

technical screening criteria **TSC** 

technical and vocational education and training **TVFT** 

United Arab Emirates UAE **UHNW** ultra-high-net-worth **UiTM** Universiti Teknologi MARA

**United Nations** UN

**UPC** unlisted public company United States of America US

unit trust fund **UTF** UTS unit trust scheme

**VASP** Virtual Assets Service Providers

VC venture capital

WQ-FF Waqf-Featured Fund Framework

YΑ Year Assessment у-о-у year-on-year