



PART 6
MARKET
STATISTICS

CORPORATE PROPOSALS

EQUITY

In 2023, the SC approved 18 equity applications, of which 7 were for IPO¹ on the Main Market of Bursa Malaysia with a total market capitalisation of RM9.04 billion. The estimated amount of funds raised from these IPOs is RM2.81 billion (Table 1). The remaining applications approved were 11 transfers of listing from the ACE Market to the Main Market.

There were a total of 32 new listings in 2023, of which 7 were on the Main Market, 24 were on the ACE Market and the remaining 1 was on the LEAP Market with a total market capitalisation of RM13.63 billion. The total amount of funds raised from these new listings was approximately RM3.58 billion.

TABLE 1
Equity applications approved by type of proposals

Type of proposals	2023		2022	
	No. of proposals approved	Estimated amount to be raised (RM million)	No. of proposals approved	Estimated amount to be raised (RM million)
IPO on Main Market:				
– Domestic companies	7	2,808.29	6	3,075.57
Restructuring / Mergers and acquisitions	-	-	2	-
Transfer from ACE Market to Main Market	11	-	8	-
TOTAL	18	2,808.29	16	3,075.57

CORPORATE BONDS AND SUKUK

The Malaysian corporate bonds and sukuk market reported total issuances of RM118.33 billion in 2023, representing a 22.82% decrease from RM153.32 billion issued in 2022.

Ringgit-denominated corporate bonds and sukuk issues continued to form the majority of the proposals approved by/lodged with the SC with a total nominal value of RM171.48 billion, of which 57.30% or RM98.26 billion were sukuk (Table 2).

¹ Includes approval of a business trust for listing on the Main Market of Bursa Malaysia.

TABLE 2

Lodged/approved ringgit-denominated corporate bonds and sukuk issues

Type of issues	2023		2022	
	No. of issues	Nominal amount (RM million)	No. of issues	Nominal amount (RM million)
Corporate bonds				
– Commercial papers/Medium-term notes	20	73,004.50	15	19,030.00
– Bonds	-	-	-	-
– Loan stocks	2	215.46	2	370.24
Subtotal	22	73,219.96	17	19,400.24
Sukuk				
– Islamic commercial papers/Islamic medium-term notes	40	93,263.00	40	140,849.00
– Islamic bonds	1	5,000.00	-	-
– Islamic loan stocks	-	-	3	7,016.00
Subtotal	41	98,263.00	43	147,865.00
Combination of corporate bonds and sukuk				
– Commercial papers/Islamic commercial papers	-	-	2	20,000.00
Subtotal	-	-	2	20,000.00
TOTAL	63	171,482.96	62	187,265.24

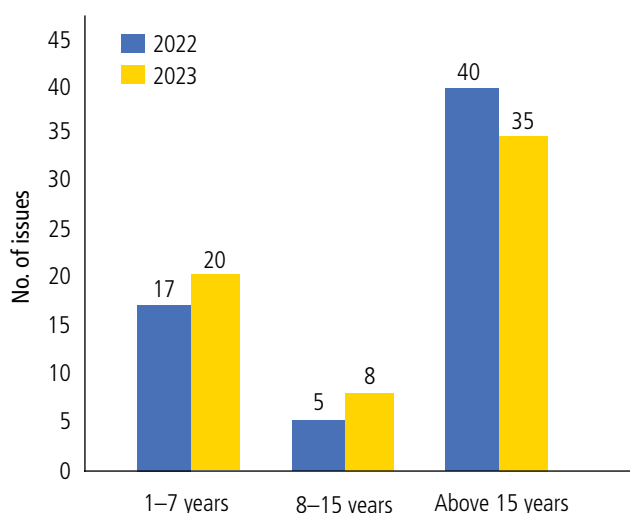
The total number of ringgit-denominated corporate bonds and sukuk approved by/loved with the SC with tenures of 1 to 7 years and 8 to 15 years increased by 17.65% and 60% respectively. There was a 12.50% decrease in the total number of ringgit-denominated corporate bonds and sukuk with tenures of more than 15 years (Chart 1).

In 2023, a total of 40 ratings were assigned by credit rating agencies to ringgit-denominated corporate bonds and sukuk issues lodged with the SC, as compared to 45 ratings assigned in 2022. The number of unrated issues has increased by 75% as compared to 2022 (Chart 2).

There were 3 foreign currency-denominated corporate bonds and sukuk lodged with the SC in 2023.

CHART 1

Tenure of lodged/approved ringgit-denominated corporate bonds and sukuk issues

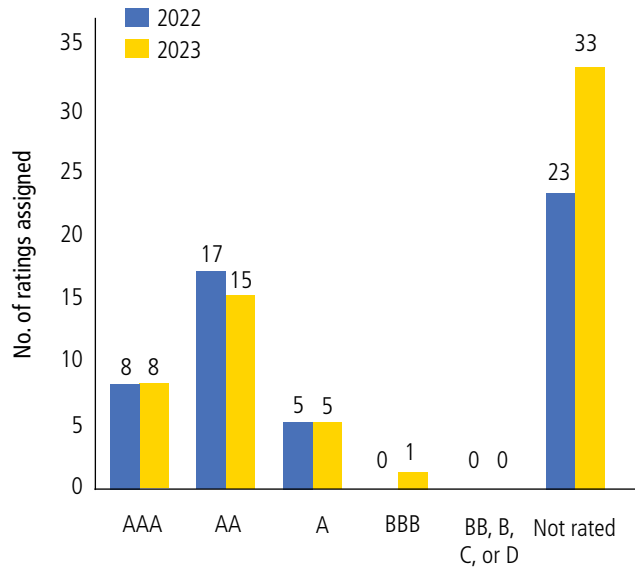
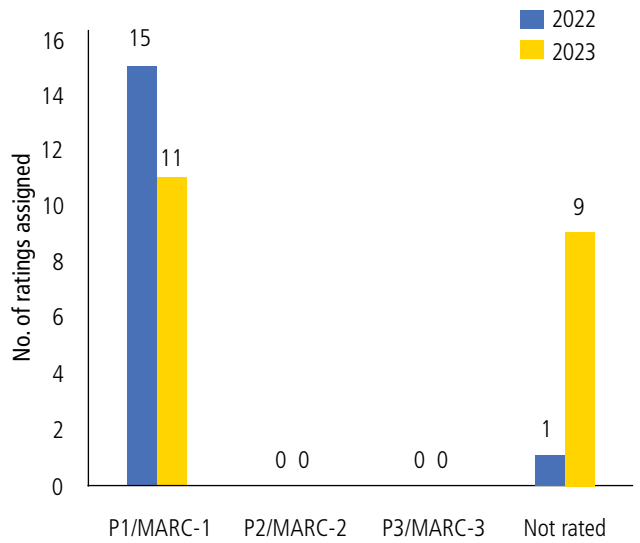


Note:

Tenure of facility, and not the respective notes or papers under the facility.

CHART 2

Rating summary of lodged/approved ringgit-denominated corporate bonds and sukuk issues

Long-term rating**Short-term rating****Note:**

A corporate bond or sukuk issue may be assigned with more than 1 credit rating (e.g. for commercial papers/medium-term notes programmes, both short-term rating accorded for commercial papers and long-term rating for medium-term notes are taken into account).

INVESTMENT MANAGEMENT

FUND MANAGEMENT

The total AUM of licensed FMCs in Malaysia increased by 7.61% to RM975.48 billion as compared to RM906.46 billion in 2022. In 2023, top 5 FMCs contributed to 53.87% of total AUM as compared to 55.42% in 2022 (Chart 1).

Sources of funds under management were largely from unit trust funds (UTFs), EPF, corporate bodies, and wholesale funds (WFs) (Table 1). The funds were allocated in various asset classes and locations, of which, investment inside Malaysia by FMCs amounted to RM646.19 billion, representing 66.24% of the total AUM as at end of 2023 (Chart 2). The bulk of investment was allocated in equities with 48.65% as at end of 2023, as compared to 47.59% in 2022 (Chart 3). The asset allocation for investment inside Malaysia continued to focus on equities, fixed income and money market placement, trend is similarly observed last year (Chart 4).

TABLE 1

Source of clients' funds under management

Source of funds	2023 (RM billion)	2022 (RM billion)
UTF	499.88	487.94
EPF	186.92	157.83
Corporate bodies	107.83	97.76
WF	77.15	76.50
Statutory bodies and government agencies	45.52	38.21
Others	30.51	22.28
Individuals	21.22	20.53
PRS	6.45	5.41
TOTAL	975.48	906.46

CHART 1

Assets managed by FMCs (%)

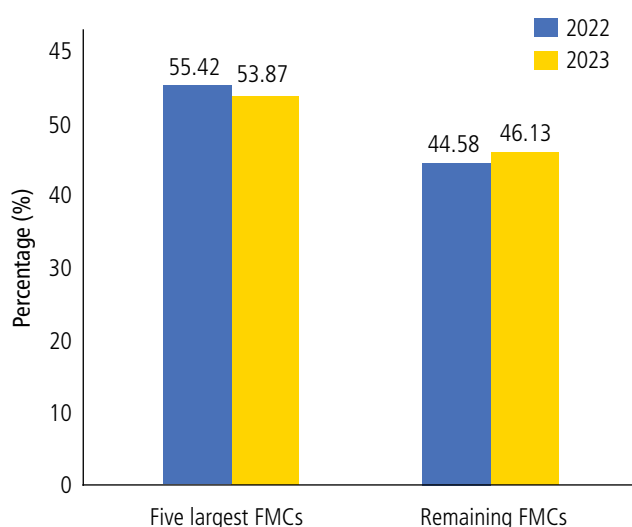


CHART 2

Assets invested inside and outside of Malaysia (RM billion)

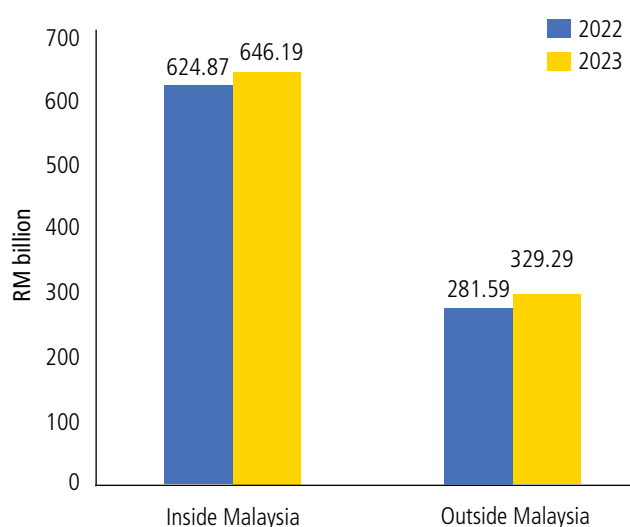


CHART 3

Assets allocation (%)

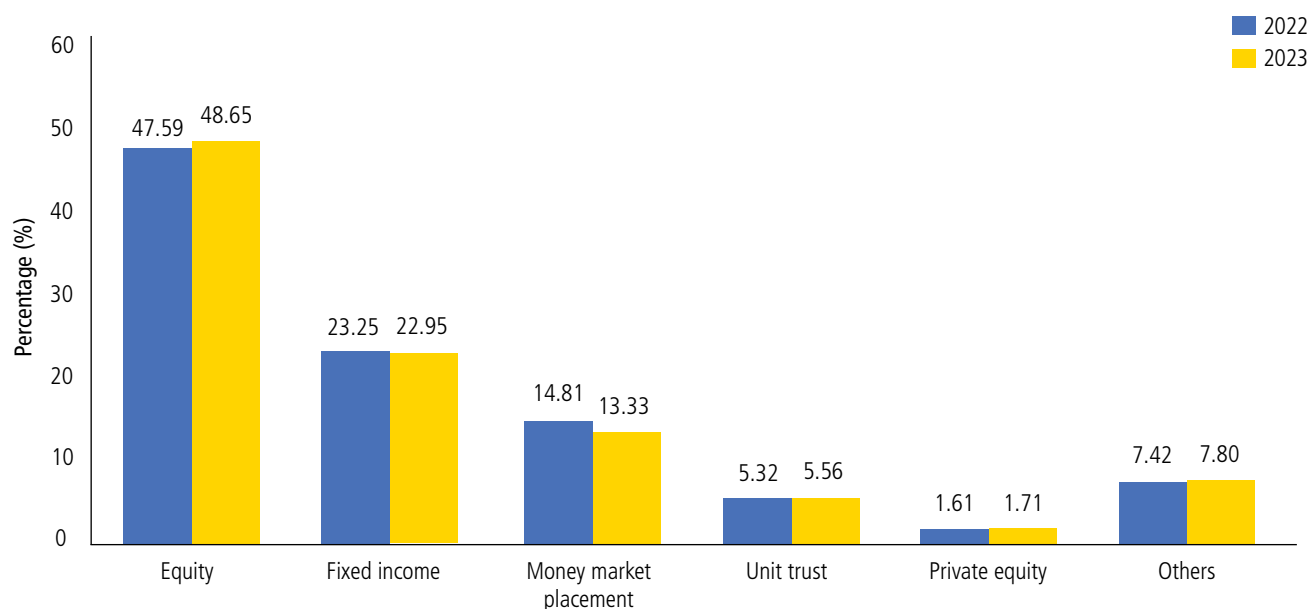
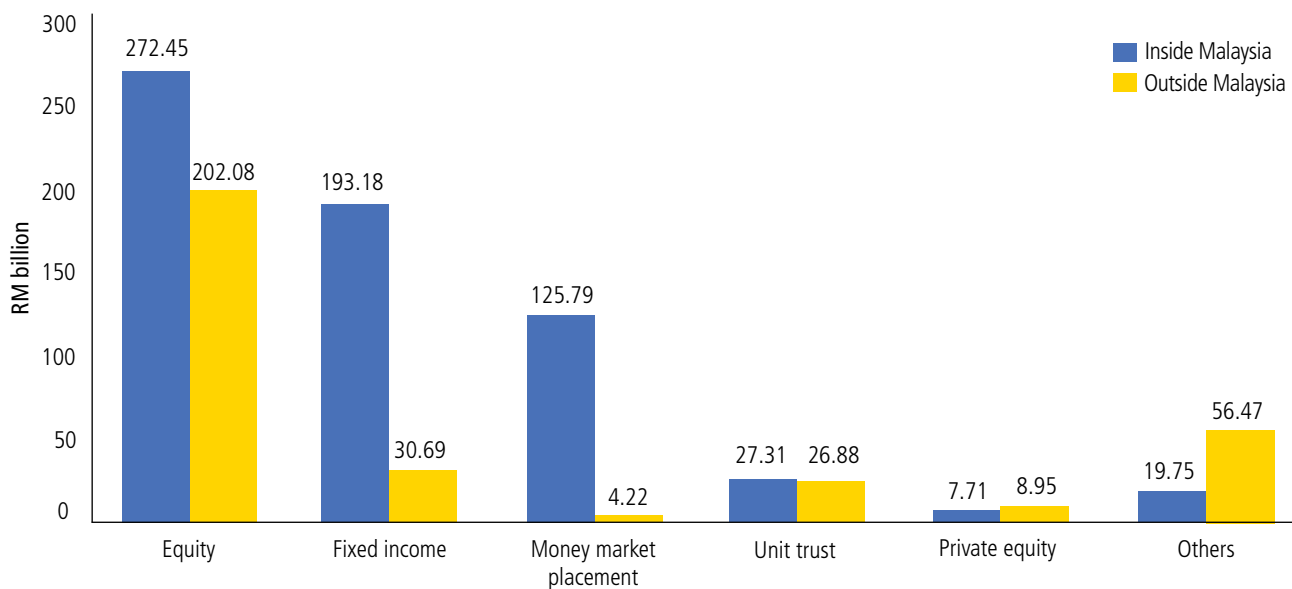


CHART 4

Assets allocation inside and outside of Malaysia as at 31 December 2023 (RM billion)



COLLECTIVE INVESTMENT SCHEMES AND PRIVATE RETIREMENT SCHEMES

Unit Trust Funds

In 2023, UTFs in Malaysia continued to be the largest component of the Malaysian CIS industry with a total NAV of RM499.88 billion recorded as at 31 December 2023 (2022: RM487.94 billion). The percentage of the total NAV of the UTF industry against Bursa Malaysia Securities Bhd's (Bursa Malaysia) market capitalisation was 27.83% (2022: 28.10%). In the year under review, a total of 21 UTFs were launched while 17 funds were terminated and 6 funds matured, which brought the total number of UTFs offered by 38 locally-incorporated unit trust management companies to 757 funds as at 31 December 2023 (Table 2).

The UTF industry recorded total gross sales (excluding reinvestment of distribution) of RM228.68 billion (2022: RM222.89 billion), the majority of which were distributed by unit trust management companies with total gross sales of RM129.43 billion (Chart 5). Overall, the UTFs industry recorded net redemptions (excluding reinvestment of distribution) of -RM25.19 billion in 2023 (2022: -RM26.28 billion).

TABLE 2

Overall status of UTF industry

	31 December 2023	31 December 2022
No. of funds offered	757	759
– Conventional	466	473
– Shariah-compliant	291	286
Units in circulation (billion units)	756.79	769.00
No. of accounts (million)*	26.38	25.31
Total NAV (RM billion)	499.88	487.94
– Conventional (RM billion)	386.77	380.55
– Shariah-compliant (RM billion)	113.11	107.39
% of NAV to Bursa Malaysia market capitalisation [^]	27.83	28.10

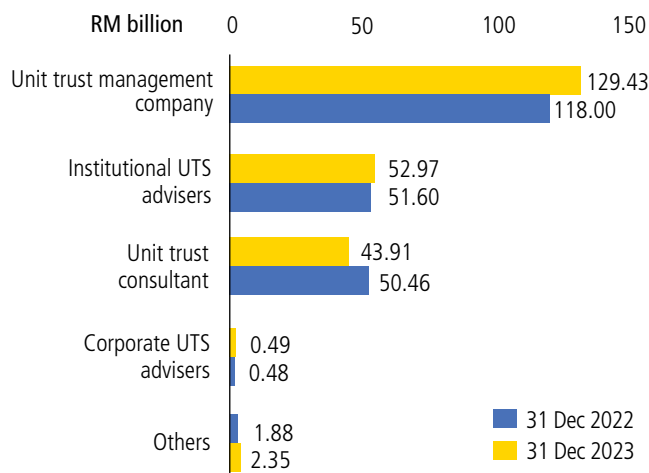
Note:

* No. of accounts include number of unitholders accounts with institutional UTS advisers that operate nominee account systems.

[^] The comparison made between the total NAV of the UTF industry and Bursa Malaysia's market capitalisation is not an indication of the actual amount invested in Bursa Malaysia by the UTF.

CHART 5

Distribution channels



Wholesale Funds

In the WFs segment, a total NAV of RM77.15 billion was recorded as at 31 December 2023 (2022: 76.50 billion). A total of 43 funds were launched under the LOLA Framework (2022: 46 funds) to sophisticated investors while 14 funds were terminated and 1 fund matured in 2023, which brought the total number of WFs offered by 48 fund management companies to 465 funds as at 31 December 2023.

SRI Funds

As at 31 December 2023, there were 68 funds offered to investors which have been qualified as sustainable and responsible investment (SRI) funds under the *Guidelines on Sustainable and Responsible Investment Funds* (2022: 58 funds). The 68 funds comprised 40 UTF's and 28 wholesale funds with a total NAV as at 31 December 2023 of RM7.70 billion (2022: RM7.05 billion).

Real Estate Investment Trusts

As at 31 December 2023, there are a total of 19 REITs listed on the Main Market of Bursa Malaysia with a total market capitalisation (including a stapled group) of RM41.78 billion (2022: RM39.08 billion). The total asset size grew from RM61.55 billion as at 31 December 2022 to RM66.93 billion as at end of 2023. There are 2 unlisted REIT offered to sophisticated investors as at 31 December 2023.

Exchange-Traded Funds

With the delisting of TradePlus NYSE® FANG+TM Daily (2x) Leveraged Tracker, TradePlus NYSE® FANG+TM Daily (-1x) Inverse Tracker, TradePlus HSCEI Daily (2x) Leveraged Tracker and TradePlus HSCEI Daily (-1x) Inverse Tracker in 2023, the total number of exchange-traded funds (ETFs) listed on the Main Market of Bursa Malaysia as at 31 December 2023 was 15 (2022: 19) with a total market capitalisation of RM2.21 billion (2022: RM2.10 billion).

Closed-End Fund

As at 31 December 2023, there continued to be only one closed-end fund (CEF) listed on the Main Market of Bursa Malaysia with a market capitalisation of RM392 million (2022: RM280 million).

PRIVATE RETIREMENT SCHEMES

With the launch of a new PRS in 2023, there were 14 PRS (2022: 13 PRS) offered by 9 PRS providers as at 31 December 2023. A total of 4 new private retirement funds were launched while 1 private retirement fund was terminated in 2023, which brought the total number of private retirement funds in operation as at 31 December 2023 to 78 (2022: 75).

The total NAV saw commendable growth of 19.22%, growing to RM6.45 billion as at 31 December 2023 from RM5.41 billion as at 31 December 2022. In addition, contributions into PRS remained robust, with RM767 million being invested into PRS in 2023.

The total number of members as at 31 December 2023 increased by 3.90% to 579,000 from 557,000 as at 31 December 2022, with key PRS demographics as indicated in Charts 6-8.

CHART 6
PRS members by age group

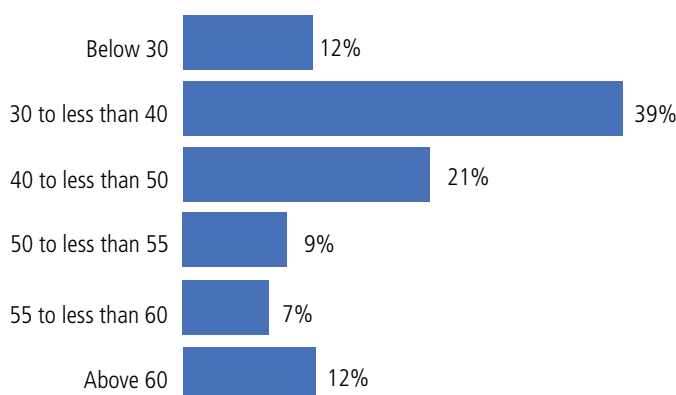


CHART 7
PRS members by gender

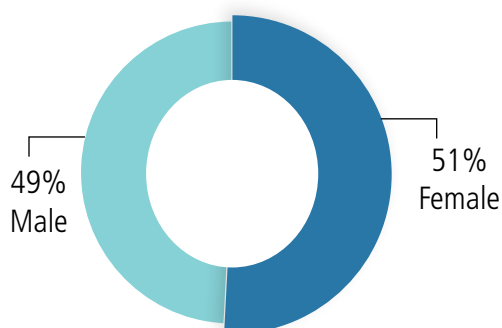
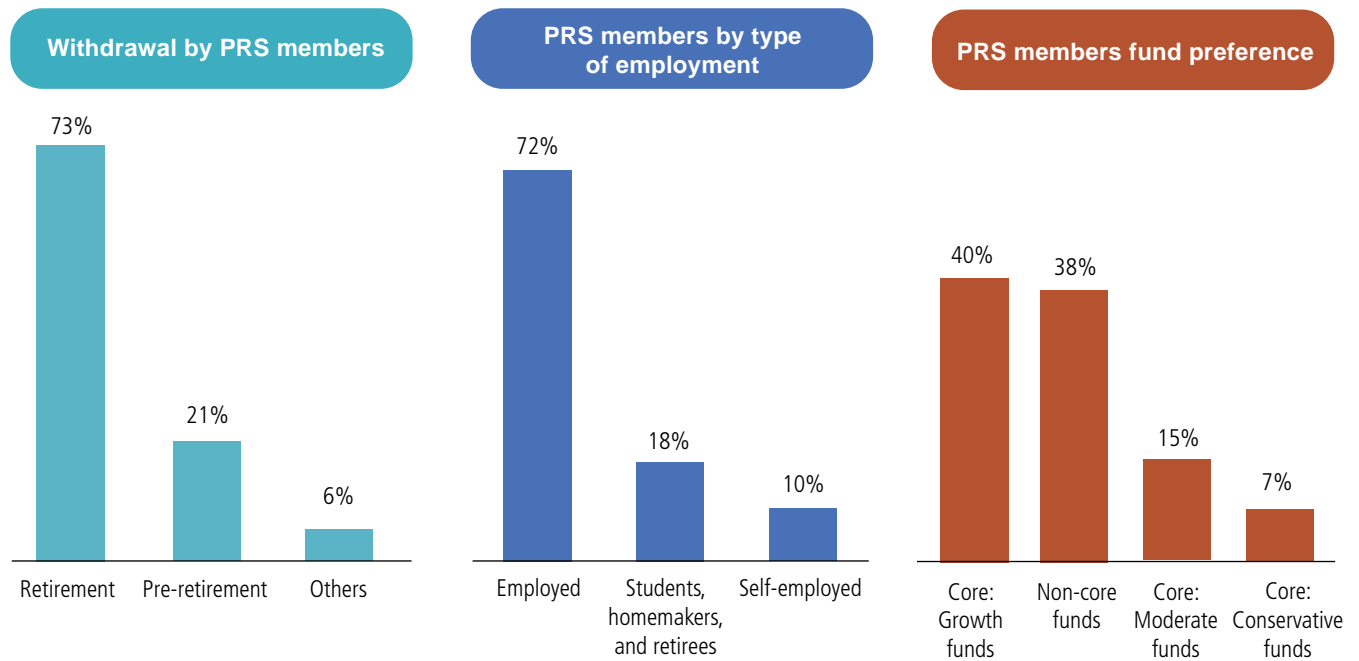


CHART 8



INVESTMENT PRODUCTS

Structured Warrants

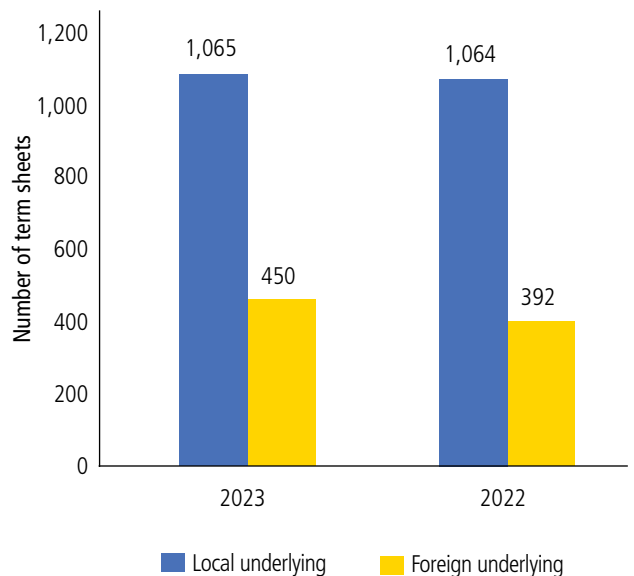
The number of structured warrants term sheets with foreign underlying has expanded in 2023 with 450 term sheets registered, representing an increase of 15% compared to 2022 (2022: 392 term sheets). A total of 1,065 term sheets with local underlying were registered in 2023 as compared to 1,064 term sheets in 2022.

In 2023, the number of registered structured warrants term sheets with index as an underlying increased by 31% (2023: 334 term sheets, 2022: 254 term sheets).

Majority of the underlying index are foreign indices which comprise structured warrants over the Hang Seng Index, Hang Seng Tech Index, NASDAQ-100 Index, S&P 500 Index and Dow Jones Industrial Average Index. The year 2023 saw the issuance of structured warrants referencing a new underlying index, namely the Nikkei Stock Average (Nikkei 225) Index.

CHART 9

Structured warrants term sheets registered by listing domicile of underlying



Structured Products

In 2023, a total of 12 issuers lodged 20 new structured product programmes with the SC under the LOLA Framework for unlisted capital market products. These programmes comprised a variety of underlying references and had an aggregate size of RM100 billion with each programme having a size limit of up to RM5 billion (Table 4).

TABLE 4
Structured product programmes

New programmes lodged	2023		2022	
	No. of programmes	Size (RM billion)	No. of programmes	Size (RM billion)
Principle				
– Conventional	18	90	20	100
– Islamic	2	10	2	10
TOTAL	20	100	22	110

Structured Product Series

The Malaysian structured product market reported a substantial increase of 24% of total new issuances in 2023 compared to 2022.

HNWIs continued to form the majority of investors accounting for 91.9% of investors in structured product. 2023 saw a significant increase of 24.4% on the offering of structured product to HNWIs from 2022. The balance of 8.1% of investors consisted of high-net-worth entities (HNWEs) and accredited investors and persons who acquire the unlisted capital market product for a consideration of not less than RM250,000 per transaction category (Chart 10).

Conventional structured products continued its market domination accounting for 98.3% of issuance in 2023 (Chart 11).

In 2023, a total of 167 structured product series were lodged under the LOLA Framework for the offering to sophisticated investors (2022: 153), representing an increase of 9%.

CHART 10
Breakdown by investor type

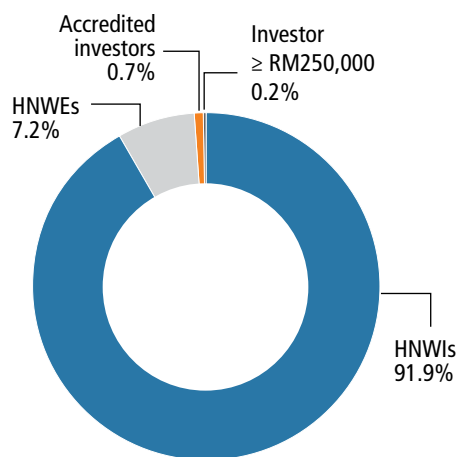
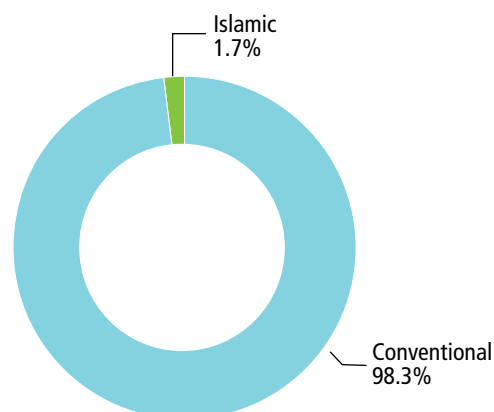


CHART 11
Breakdown by principle



Contracts for Difference

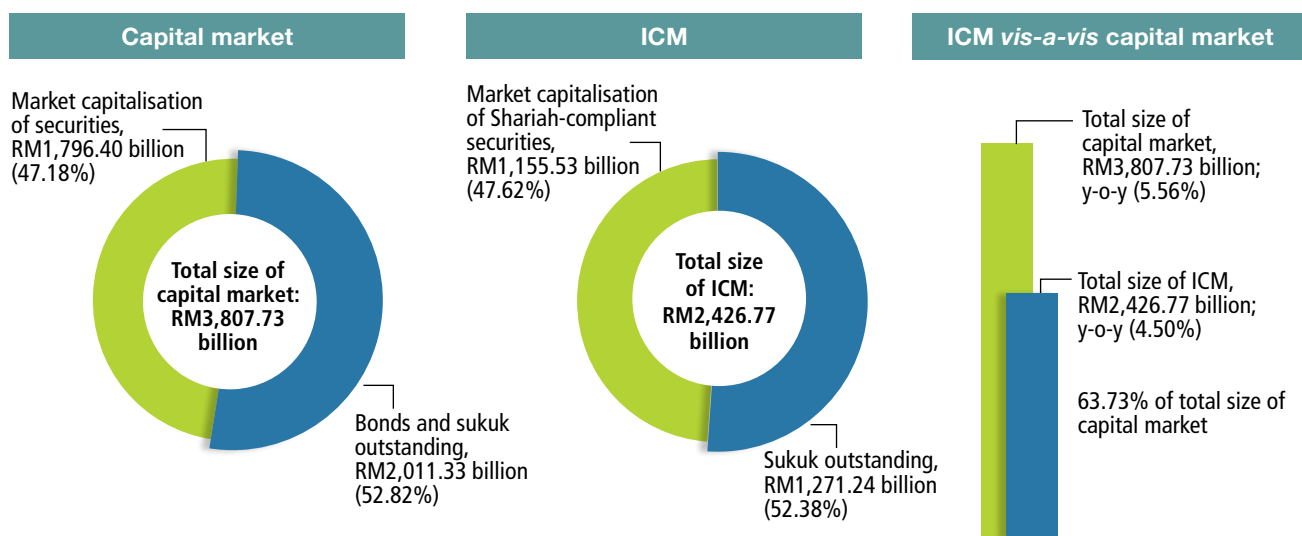
In line with the SC's *Capital Market Masterplan 2* to promote and develop the derivatives market, the SC introduced the *Guidelines on Contracts for Difference* (CFD) on 6 April 2018. A CFD is a leveraged derivatives product that allows investors to participate in the price movement of an underlying instrument. Given the complexity of CFDs, the framework is implemented on a phased approach starting with sophisticated investors.

In 2023, there were 2 CFD providers offering CFD in Malaysia based on shares and indices, mirroring the scenario as observed in 2022.

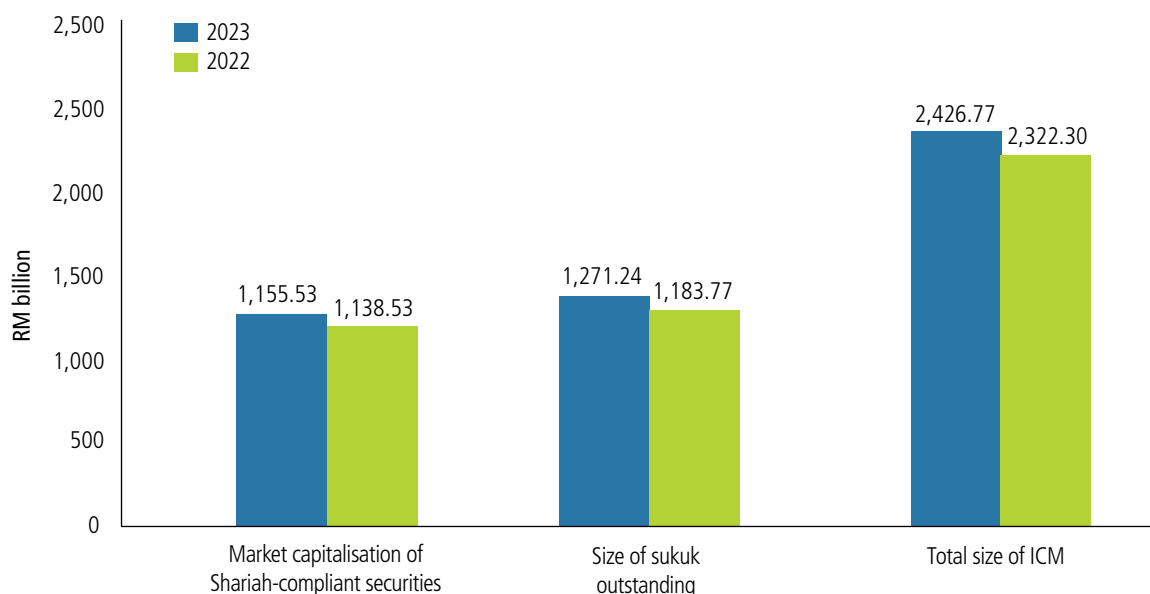
ISLAMIC CAPITAL MARKET

The ICM maintains a substantial contribution, accounting for 63.73% of the overall capital market. Demonstrating steady growth, the ICM expanded by 4.5% year-on-year, increasing from RM2,322.30 billion in 2022 to RM2,426.77 billion as at end 2023. The ICM comprises Shariah-compliant securities, with total market capitalisation of RM1,155.53 billion, and sukuk, with total amount outstanding of RM1,271.24 billion (Chart 1 and Table 1).

CHART 1
ICM as at December 2023



Size of ICM



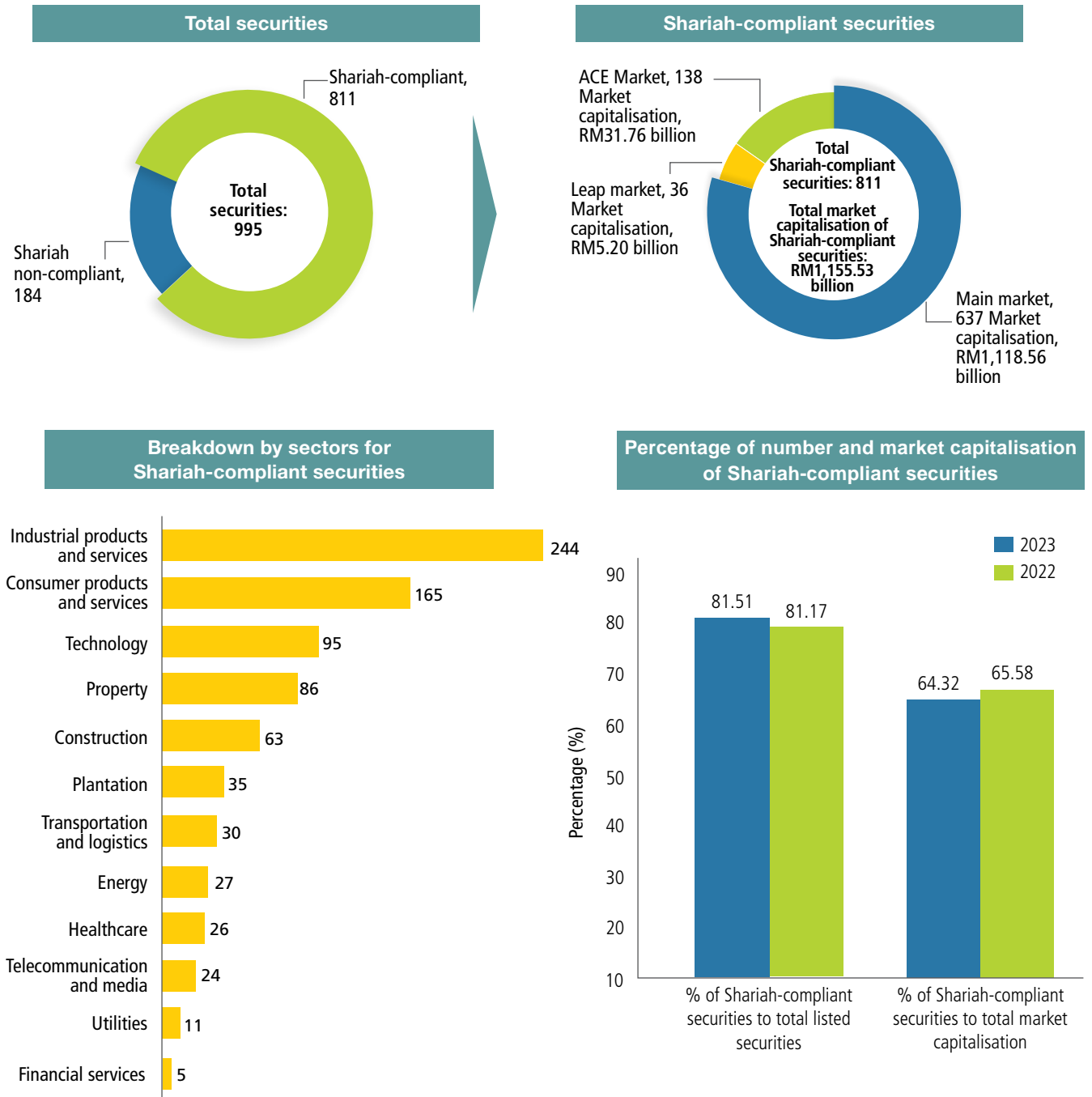
SHARIAH-COMPLIANT SECURITIES

As of end 2023, the number of Shariah-compliant securities increased from 789 to 811, constituting 81.51% of the total 995 listed securities on Bursa

Malaysia. The market capitalisation of Shariah-compliant securities registered an increase of 3.25% as compared to end 2022, standing at RM1,155.53 billion or 64.32% of the total market capitalisation by December 2023, (Chart 2 and Table 2).

CHART 2

Shariah-compliant securities as at December 2023



SUKUK

In the sukuk market, corporate sukuk issuances represented 77.25% (2022: 81.66%) of total corporate bonds and sukuk issuances while corporate sukuk outstanding accounted for 83.96% (2022: 82.82%) of total corporate bonds and sukuk outstanding (Table 3).

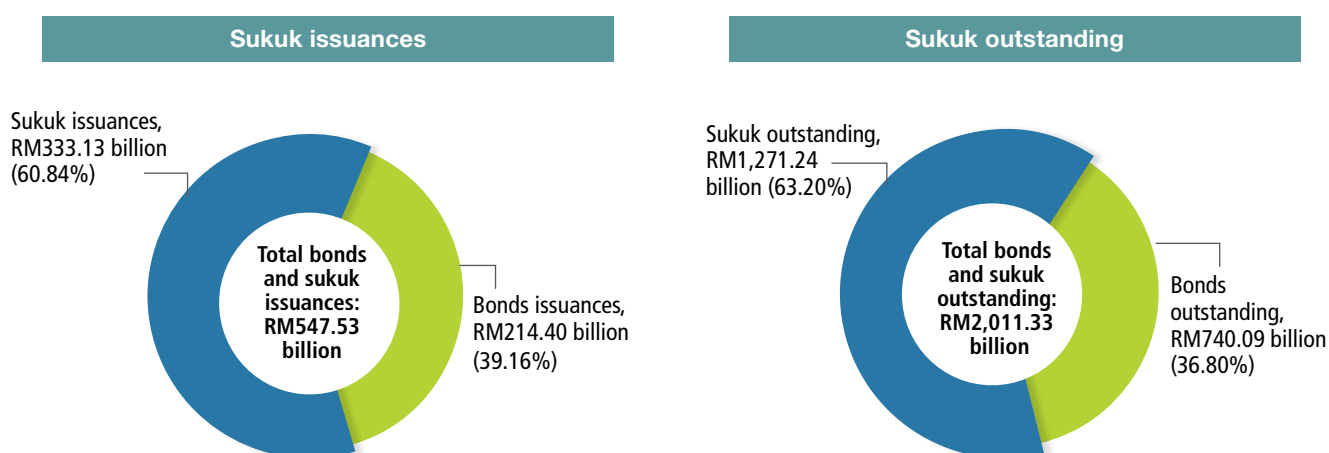
The total sukuk issuances in 2023 represented 60.84% (2022: 68.23%) of total bonds and sukuk issuances whereas total sukuk outstanding represented 63.20%

(2022: 63.27%) of total bonds and sukuk outstanding (Chart 3 and Table 4).

A total of 15 issuers issued SRI sukuk in 2023, bringing the total of SRI sukuk issuers to 34 since 2015. Corporate SRI sukuk issuances in 2023 amounted to RM8.68 billion, which was 9.50% of total corporate sukuk issuances, while corporate SRI sukuk outstanding increased to RM26.32 billion as at December 2023 (2022: RM17.93 billion), constituting 3.75% of total corporate sukuk outstanding.

CHART 3

Sukuk as at December 2023

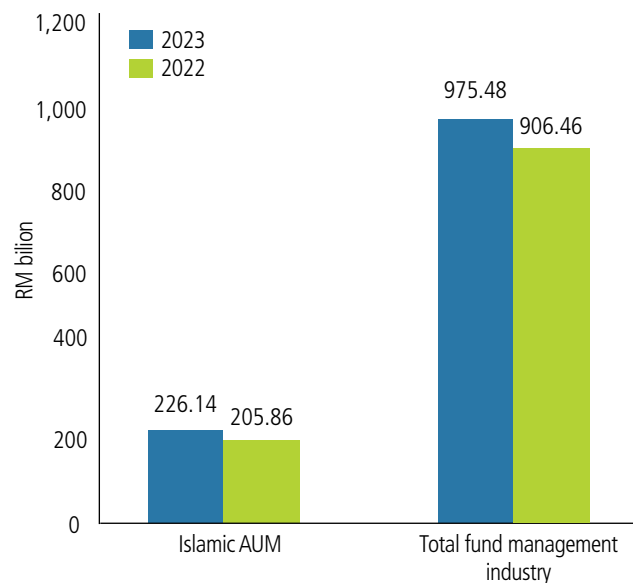


ISLAMIC FUND MANAGEMENT

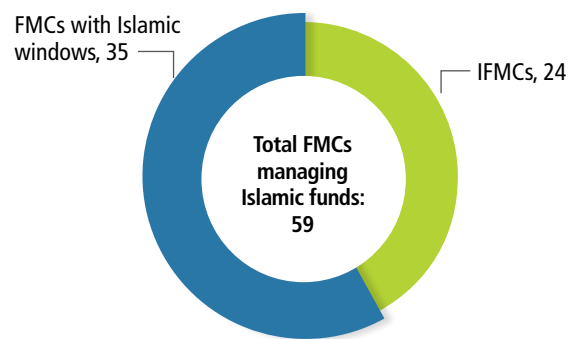
As at December 2023, Islamic AUM stood at RM226.14 billion, a y-o-y increase of 9.85% from RM205.86 billion as at end 2022 (Chart 4). Total number of Islamic CIS (UTF, WF, PRS, REIT and ETF) amounts to 415 as of December 2023, which includes 28 Islamic SRI funds. Additionally, there were a total of 59 fund management companies overseeing Islamic funds, comprising 24 full-fledged Islamic fund management companies and 35 conventional fund management companies with Islamic windows as at December 2023.

CHART 4

AUM of Islamic fund management



Fund management industry

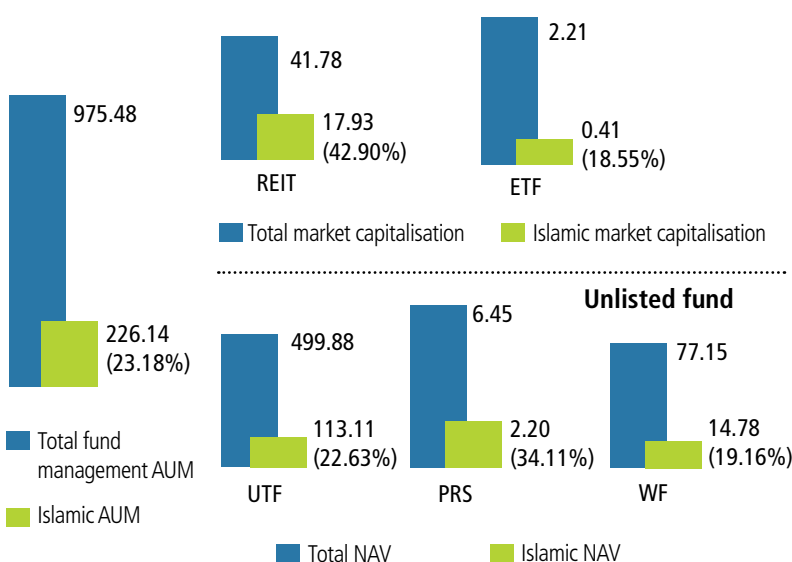


Islamic AUM as at December 2023: RM226.14 billion

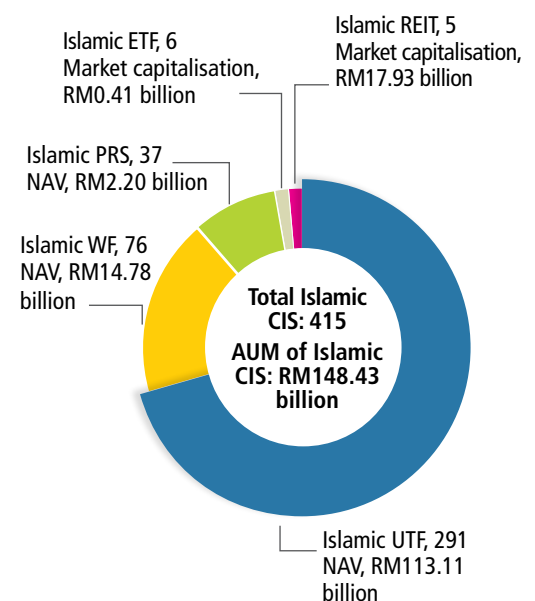
Note:
AUM is sourced from CIS and private mandates.

Fund management industry

RM in billion



Islamic CIS



KEY STATISTICS

TABLE 1
Size of ICM

	2023 RM billion	2022 RM billion
Market capitalisation of Shariah-compliant securities	1,155.53	1,138.53
Size of sukuk outstanding	1,271.24	1,183.77
Total size of ICM	2,426.77	2,322.30
% ICM to total capital market	63.73%	64.38%

TABLE 2
Shariah-compliant securities

	2023	2022
Number of securities:		
Shariah-compliant securities	811	789
Total listed securities	995	972
% of Shariah-compliant securities to total listed securities	81.51%	81.17%
Market capitalisation (RM billion):		
Shariah-compliant securities	1,155.53	1,138.53
Total market capitalisation	1,796.40	1,736.21
% of Shariah-compliant securities to total market capitalisation	64.32%	65.58%

TABLE 3
Corporate sukuk

	2023	2022
Total issuance (RM billion)		
Sukuk issuance	91.41	125.20
Total corporate bonds and sukuk issuances	118.33	153.32
% of sukuk to total corporate bonds and sukuk issuances	77.25%	81.66%
Total outstanding (RM billion)		
Sukuk outstanding	702.52	666.00
Total corporate bonds and sukuk outstanding	836.74	804.10
% of sukuk to total corporate bonds and sukuk outstanding	83.96%	82.82%

TABLE 4
Total sukuk

	2023	2022
Total issuance (RM billion)		
Sukuk issuance	333.13	296.84
Total bonds and sukuk issuance	547.53	435.08
% of sukuk to total bonds and sukuk issuances	60.84%	68.23%
Total outstanding (RM billion)		
Sukuk outstanding	1,271.24	1,183.77
Total bonds and sukuk outstanding	2,011.33	1,871.08
% of sukuk to total bonds and sukuk outstanding	63.20%	63.27%

TABLE 5
Islamic AUM

	2023	2022
Islamic AUM (RM billion)	226.14	205.86
Total fund management industry (RM billion)	975.48	906.46
% Islamic AUM to total fund management industry	23.18%	22.71%

TABLE 6
Islamic UTF

	2023	2022
Islamic UTF	291	286
Total industry	757	759
NAV of Islamic UTF (RM billion)	113.11	107.39
NAV of total industry (RM billion)	499.88	487.94
% NAV of Islamic UTF to total industry	22.63%	22.01%

TABLE 7
Islamic WF

	2023	2022
Islamic WF	76	72
Total industry	465	437
NAV of Islamic WF (RM billion)	14.78	16.75
NAV of total industry (RM billion)	77.15	76.50
% NAV of Islamic WF to total industry	19.16%	21.90%

TABLE 8

Islamic PRS funds

	2023	2022
Islamic PRS	37	35
Total industry	78	75
NAV of Islamic PRS (RM billion)	2.20	1.72
NAV of total industry (RM billion)	6.45	5.41
% NAV of Islamic PRS to total industry	34.11%	31.79%

TABLE 9

Islamic REIT

	2023	2022
Islamic REIT	5	5
Total industry	19	19
Market capitalisation of Islamic REIT (RM billion)	17.93	16.80
Market capitalisation of total industry (RM billion)	41.78	39.08
% market capitalisation of Islamic REIT to total industry	42.90%	42.99%

TABLE 10

Islamic ETF

	2023	2022
Islamic ETF	6	6
Total industry	15	19
Market capitalisation of Islamic ETF (RM billion)	0.41	0.40
Market capitalisation of total industry (RM billion)	2.21	2.10
% market capitalisation of Islamic ETF to total industry	18.55%	19.05%

TABLE 11

Registered Shariah advisers

	2023	2022
Individual	75	65
Corporation	20	20
Total registered Shariah advisers	95	85

VENTURE CAPITAL AND PRIVATE EQUITY

TABLE 1
Statistics of industry participants

	2023	2022
Number of registered corporations	137	129
Number of registered VCMCs and VCCs	113	109
Number of registered PEMCs and PECs	24	20
Number of VC and PE professionals ¹	305	229

Note:

¹ Professionals with at least 4 years of experience.

The total number of registered corporations stood at 137 as at 31 December 2023 (Table 1). The venture capital segment accounted for 113 registered venture capital management corporations (VCMCs) and venture capital corporations (VCCs), while the private equity segment consisted of 24 registered private equity management corporations (PEMCs) and private equity corporations (PECs).

As at end 2023, the number of professionals employed by the industry with at least 4 years of experience stood at 305.

Total committed funds in the industry as at the end of 2023 stood at RM11.00 billion and RM6.58 billion for private equity and venture capital respectively (Table 2), with a combined total of RM17.58 billion.

TABLE 2
Industry key statistics
Figures in RM millions

	2023		2022	
	Private equity	Venture capital	Private equity	Venture capital
Total committed funds under management [1]	11,000.01	6,581.14	10,711.59	5,372.93
Total drawn capital [2]	8,899.53	4,551.23	7,644.83	3,868.54
Estimated capital available for investment [3]=[1]-[2]	2,100.48	2,029.91	3,066.75	1,504.39
Total no. of investee companies	63	392	68	186

Note:

The statistics are based on self-reported figures by registered VC/PE firms. Y-o-y movements may vary.

For PE, commitments are sourced largely from corporate investors (32.36%), individuals and family offices (19.45%), and financial institutions (12.88%) (Chart 1).

For VC, government agencies and investment companies (38.62%), sovereign wealth funds (22.55%) and corporate investors (19.73%) make up the top 3 sources of funding (Chart 2).

The top 3 registered corporations by amount of investor commitments as at end 2023 were Creador, Xeraya Capital and MAVCAP.

CHART 1

Sources of funds, private equity (2023: RM11.00 billion)

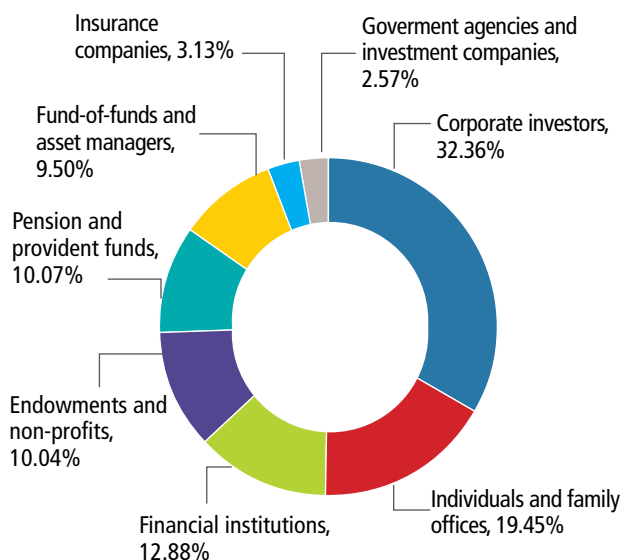
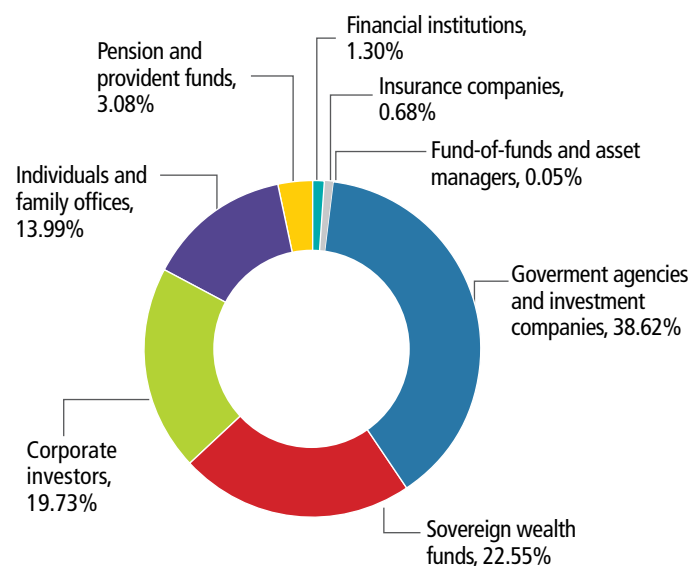


CHART 2

Sources of funds, venture capital (2023: RM6.58 billion)



Note:

Government agencies and investment companies: Includes ministerial investment companies (e.g. MOF (Incorporated)), government agencies, statutory bodies and GLICs established for the purpose of managing investments of public funds.

TABLE 3

Investments during 2023

Business Stage	New investments (RM '000)	% of segment	No. of companies
Venture Capital			
Seed	17,298.79	7.73%	7
Start-up	12,896.87	5.77%	4
Early stage	58,722.12	26.25%	17
Growth	126,689.08	56.63%	33
Bridge/Mezzanine/Pre-IPO	8,100.00	3.62%	1
Private Equity			
Startup	41,264.07	2.96%	2
Early stage	232,714.52	16.71%	4
Growth	1,075,382.47	77.20%	18
Buyout	43,710.02	3.14%	1
Total	1,616,777.94	100.00%	87
Venture Capital	223,706.86	13.84%	62
Private Equity	1,393,071.08	86.16%	25

VC investments in 2023 concentrated on growth (56.63%), followed by early stage (26.25%) and seed (7.73%) opportunities. PE investments were primarily channeled into growth plays (77.20%), with some investments made to early stage opportunities (16.71%), followed by buyouts (3.14%). In total, 62 VC and 25 PE deals were recorded in 2023 (Table 3).

In terms of target industries, financial services (18.12%) saw the highest share of VC investment in 2023, followed by wholesale and retail trade (13.55%), and life sciences (12.97%).

As for PE, investments were largely channeled to business services (45.06%) in 2023, followed by wholesale and retail trade (35.15%) and transportation and storage (4.28%) (Chart 3).

CHART 3

Investments during 2023, top 5 target industries

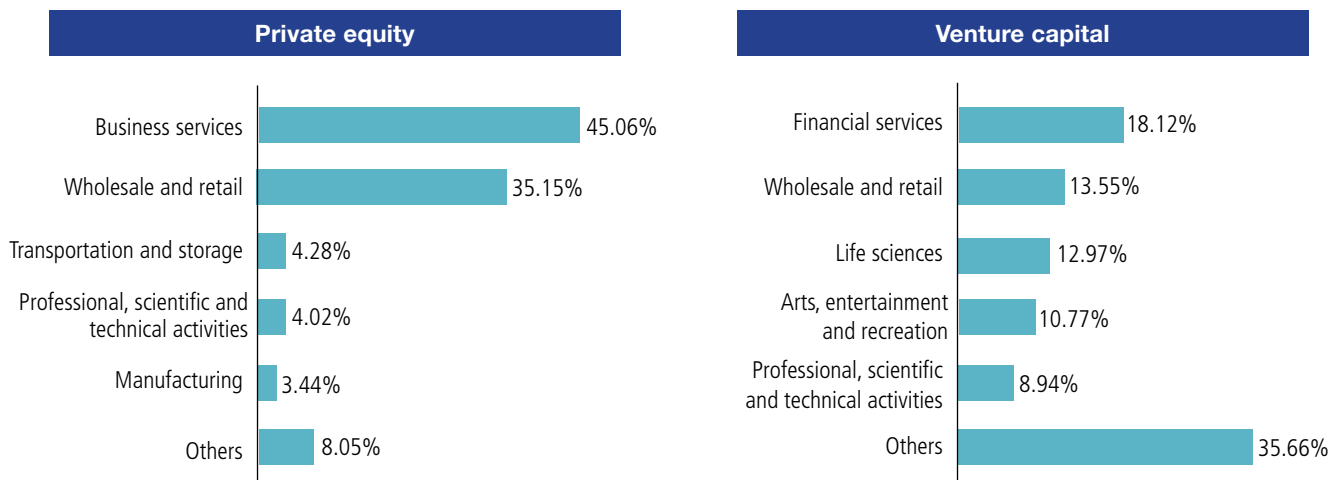


TABLE 4

Divestments during 2023

Business Stage	Divestments (RM '000)	% of segment	No. of companies
Venture Capital			
Seed	28,958.06	8.06%	4
Start-up	12,926.30	3.60%	2
Early stage	62,971.36	17.54%	8
Growth	253,951.56	70.72%	112
Buyout	269.48	0.08%	1
Private Equity			
Growth	657,077.40	93.27%	21
Buyout	46,710.02	6.63%	2
Turnaround/Restructuring	737.35	0.10%	1
Total	1,063,601.52	100.00%	151
<i>Venture Capital</i>	<i>359,076.75</i>	<i>33.76%</i>	<i>127</i>
<i>Private Equity</i>	<i>704,524.77</i>	<i>66.24%</i>	<i>24</i>

Note:
Figures measured at cost.

Divestments during 2023 were mainly exits in the growth stage for both VC and PE segments (Table 4). Exits in 2023 were primarily through IPO or sale to public markets and trade sales.

EQUITY CROWDFUNDING¹

CAMPAIGNS

Since its inception, ECF has garnered a total fundraising amount of RM686.69 million across 381 campaigns, with Shariah-compliant campaigns contributing 4% of the total funds raised.

As illustrated in Chart 1, the total funds raised in 2023 decreased to RM126.28 million from the RM140.89 million recorded in 2022. This declining trend is also evident in the number of successful campaigns, which decreased to 51 in 2023, down from the 68 campaigns recorded in 2022.

CHART 1
Total funds raised

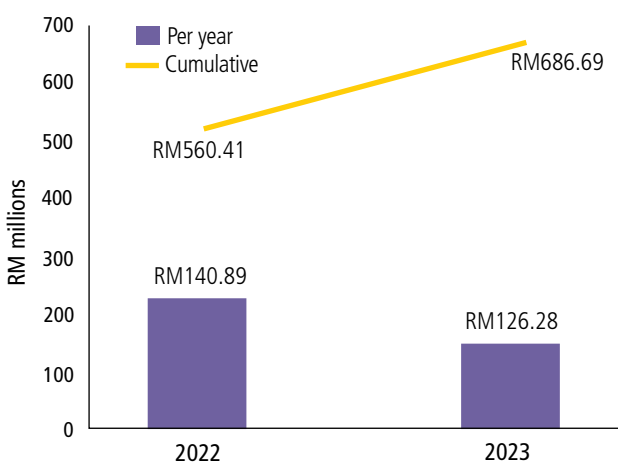
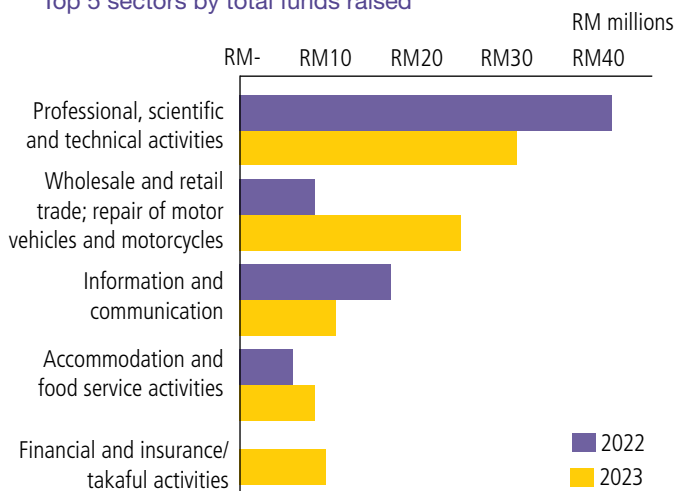


CHART 3
Top 5 sectors by total funds raised



Despite the overall decline in total funds raised in 2023, there was an increase in the growth of larger-sized campaigns, raising funds exceeding RM3 million. These constituted 25% of the campaigns in 2023, up from 21% in 2022, as depicted in Chart 2. The highest amount raised by a single fundraising campaign in 2023 reached a maximum of RM20 million.

Professional, scientific, and technical activities retained its status as the most popular economic sector served by ECF in 2023, raising a total amount of RM32.51 million (Chart 3). A notable shift in fundraising stages is observed, with the number of seed-stage campaigns doubling to 42%, up from 16% in the preceding year, as indicated in Chart 4.

CHART 2
Campaign sizes

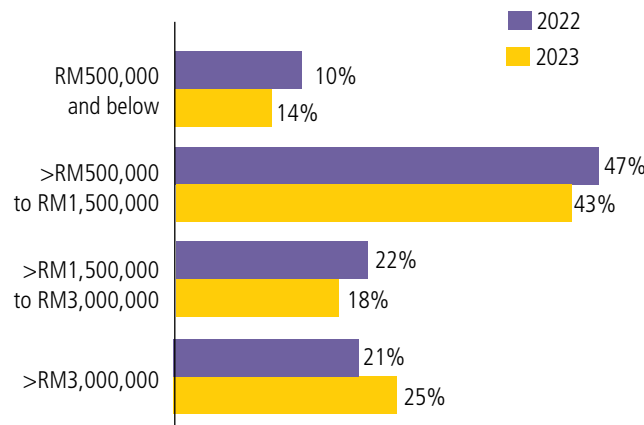
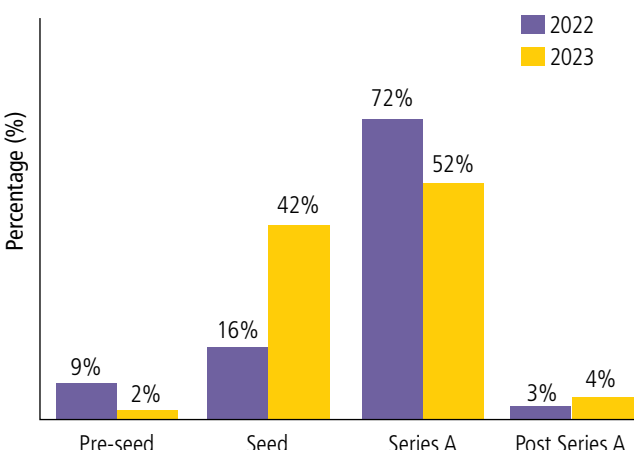


CHART 4
Fundraising stages



¹ Previously reported statistics have been adjusted according to latest reported numbers.

ISSUERS

Since ECF was first established, the total number of issuers has reached 377. Nevertheless, the total number of issuers decreased to 50 in 2023, down from 66 in the previous year. While issuers continued to be mainly from Selangor and Kuala Lumpur, constituting 84% of the total issuers in 2023 (Chart 5), the proportion of issuers with a technology focus slightly decreased to 47%, compared to 57% in the preceding year. Chart 7 illustrates that the majority of issuers in 2023 have been in operation for more than 3 years.

CHART 5

Issuer: Business location

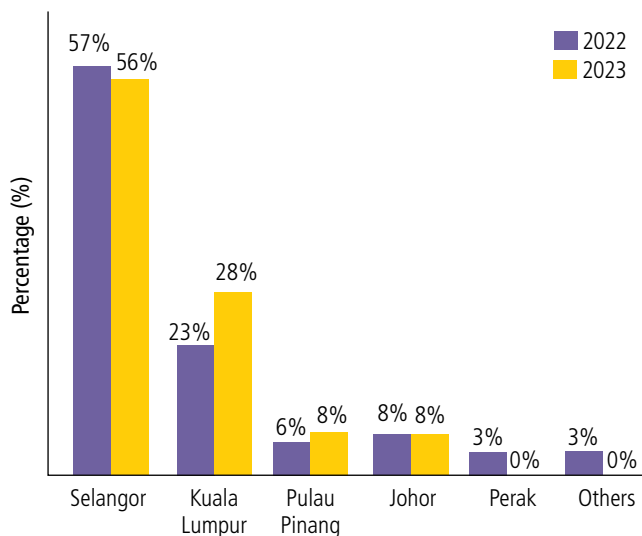


CHART 6

Technology-focused issuers

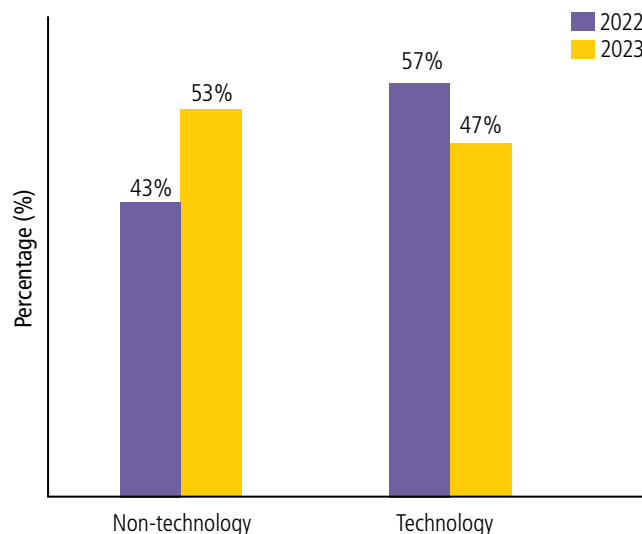
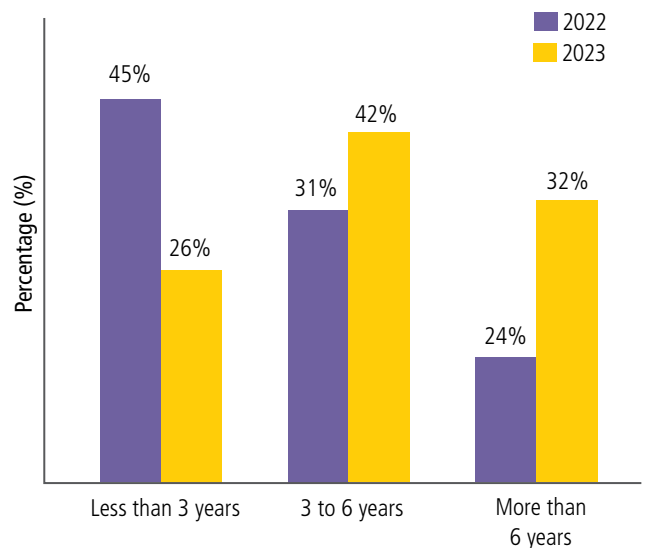


CHART 7

Issuer: Years in business

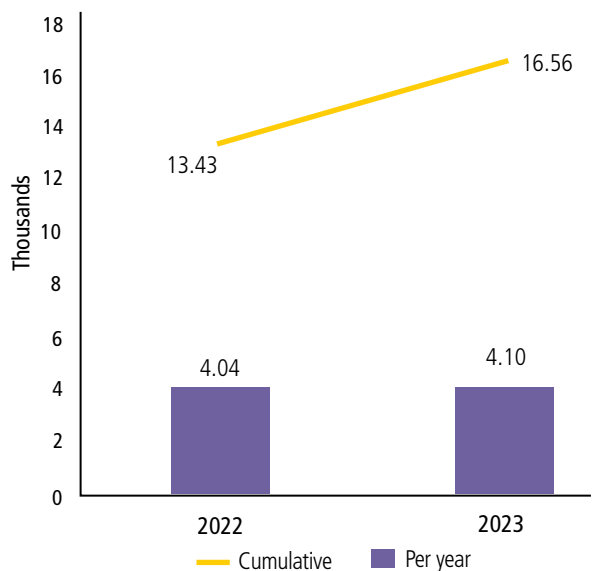


INVESTORS

Since inception, the cumulative count of participating investors has exceeded 16,000. For a y-o-y comparison, investor participation slightly increased to 4,095 in 2023 from 4,035 in 2022 (Chart 8). First-time investors comprised 76% of ECF investors in 2023.

CHART 8

Investor participation²



² Investor participation stands for investors that have invested in a campaign.

TABLE 1
Investor demographics

		2023	2022
Nationality	Malaysian	96%	94%
	Foreign	4%	6%
Gender	Female	34%	36%
	Male	66%	64%
Age	Below 35	34%	39%
	35 to 45	36%	34%
	>45 to 55	19%	18%
	Above 55	11%	9%
Type	Retail	56%	57%
	Angel	36%	30%
	Sophisticated – HNWI	5%	10%
	Sophisticated – HNWE and Accredited	3%	3%

PEER-TO-PEER FINANCING¹

CAMPAIGNS

Since its inception, P2P financing has raised a total of RM5.96 billion via 85,793 campaigns with 15% of the total funds raised contributed by Shariah-compliant campaigns. In 2023, the total funds raised grew by 32% to RM2.09 billion, from RM1.58 billion in 2022 (Chart 1). Likewise, total campaigns in 2023 increased to 31,002 from 24,455 in 2022.

Campaign sizes in 2023 continued to be of smaller fundraising amounts, with 67% of campaigns raising RM50,000 and below (Chart 2). Wholesale and retail trade; repair of motor vehicles and motorcycles remained the largest sector served in 2023, with total funds raised amounting to RM1.12 billion (Chart 3).

CHART 1
Total funds raised

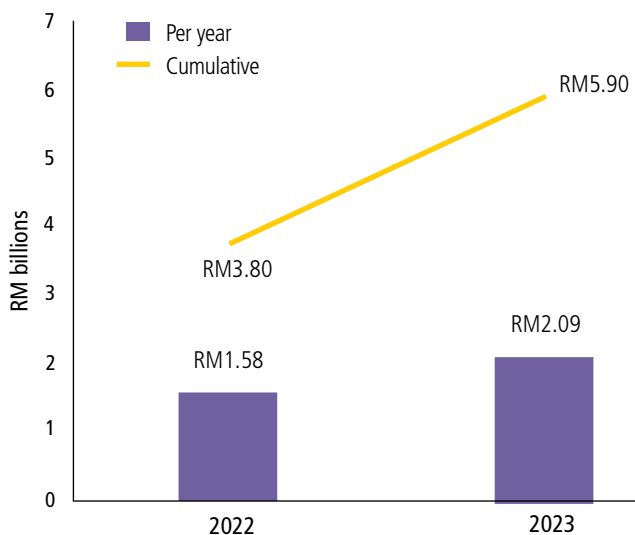


CHART 2
Campaign sizes

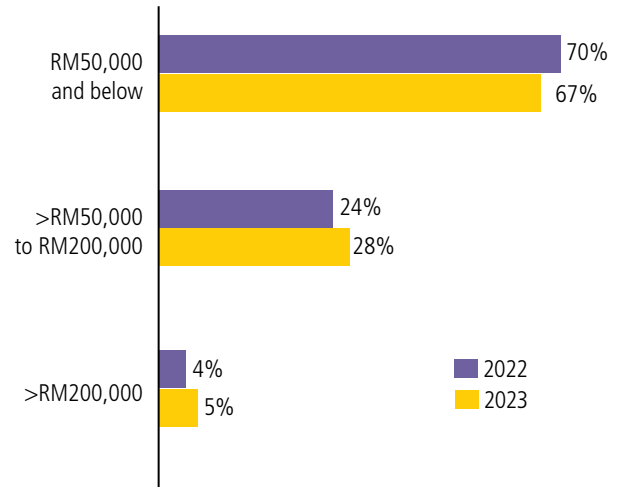
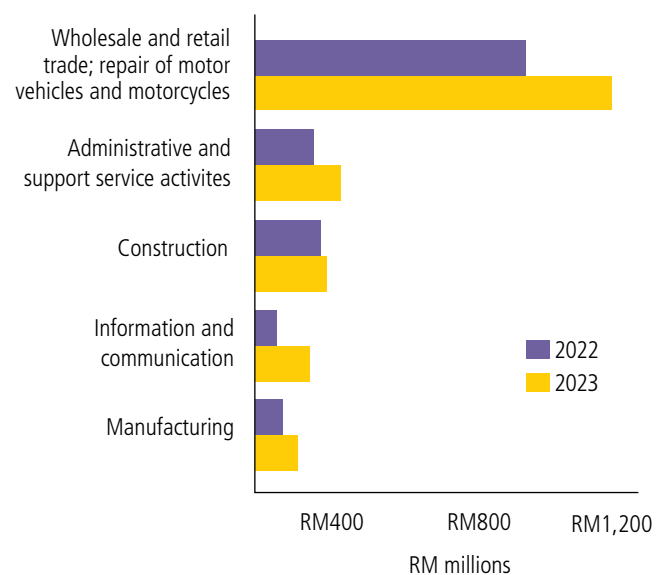


CHART 3
Top 5 sectors by total funds raised



¹ Previously reported statistic has been adjusted according to latest reported numbers.

CHART 4
Financing types

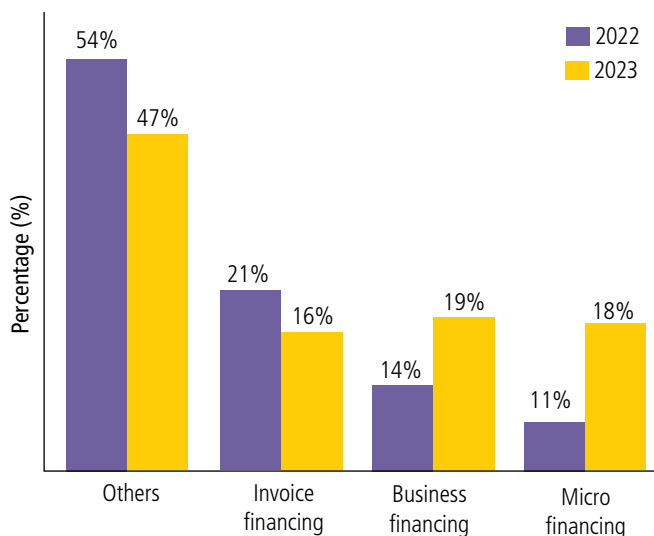


CHART 6
Fundraising purposes

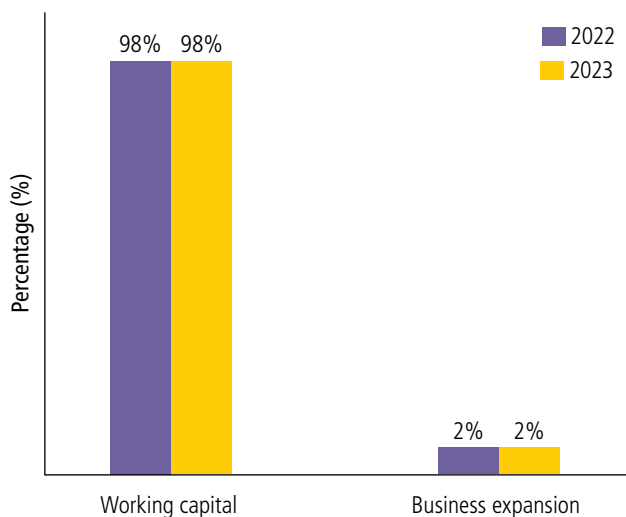


CHART 5
Tenure types

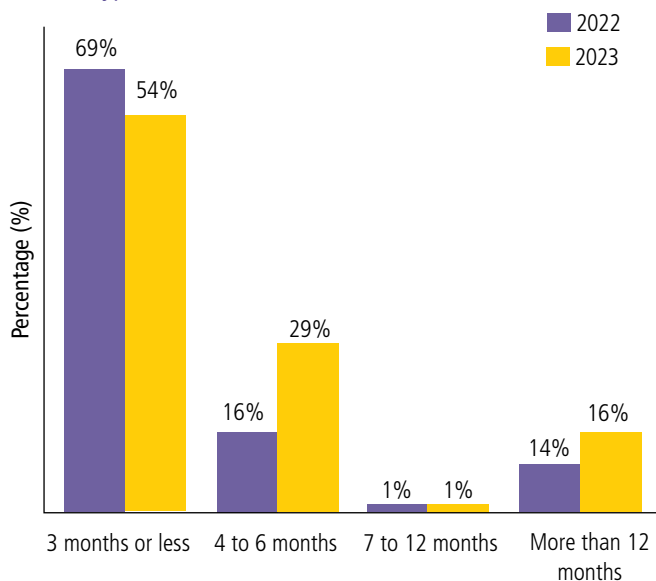
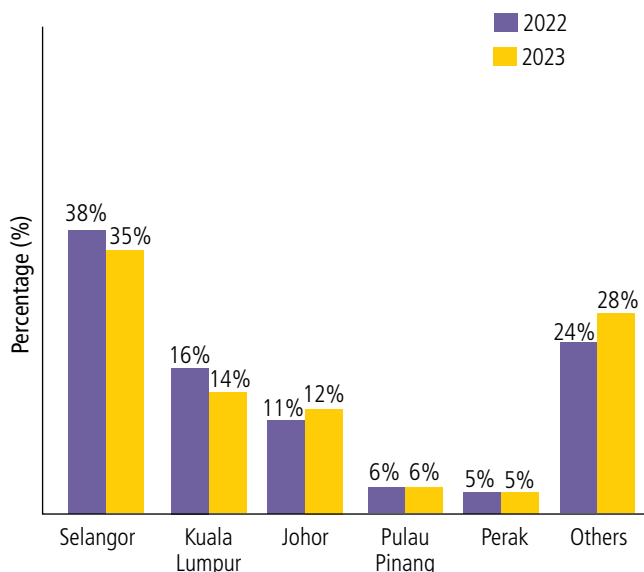


CHART 7
Issuer: Business location



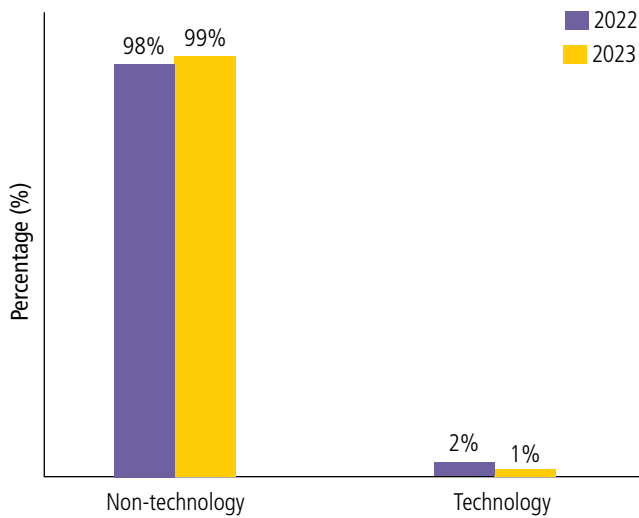
In Chart 4, a significant portion (47%) of investment notes issued in 2023 were categorised as Others², comprising distinct product offerings from RMOs. However, investment notes issued for business and micro financing grew to 19% and 18% respectively. The majority of the investment notes were shorter term, with 54% having tenure of 3 months or less (Chart 5). The purpose of fundraising in 2023 continued to be predominantly for working capital (Chart 6).

ISSUERS

As at end 2023, total number of issuers stood at 14,715. In 2023 alone, total number of issuers increased by 42% to 5,355 from 3,767 in 2022. In terms of business location, issuers based in Selangor and Kuala Lumpur continued to be the most served by P2P financing in 2023 at 49% (Chart 7). Non-technology focused issuers

² Complete list of other financing types: AP financing, auto dealer program-MUV, business credit line, dealer financing, e-commerce, guaranteed settlement financing, insurance premium financing, short-term financing-NAS, short-term financing-UA, short-term financing-CBB, and working capital financing.

CHART 8
Technology-focused issuers



formed 99% of total issuers (Chart 8). As shown in Chart 9, the majority (77%) of issuers have been in operation for more than 3 years.

INVESTORS

As shown in Chart 10, the cumulative count of investors has exceeded 34,000 since P2P financing was first introduced. In 2023, there was a slight dip of 3%, with total number of investors decreasing to 15,599 from 16,080 in 2022. 20% of investors who participated in 2023 were newcomers to the platform.

CHART 9
Issuer: Years in business

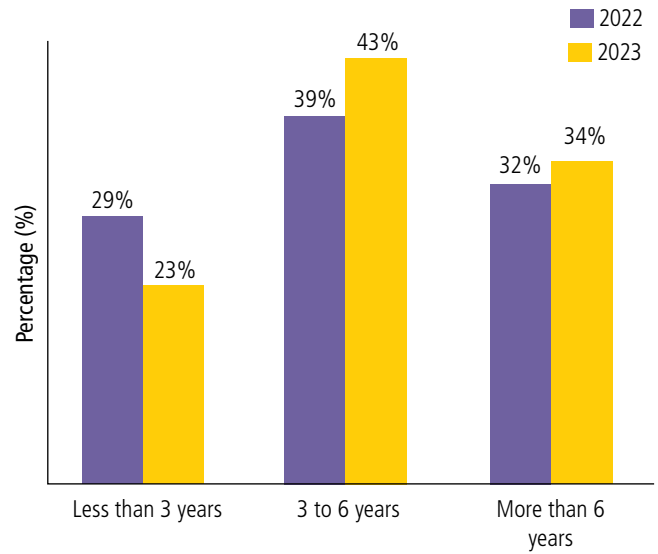
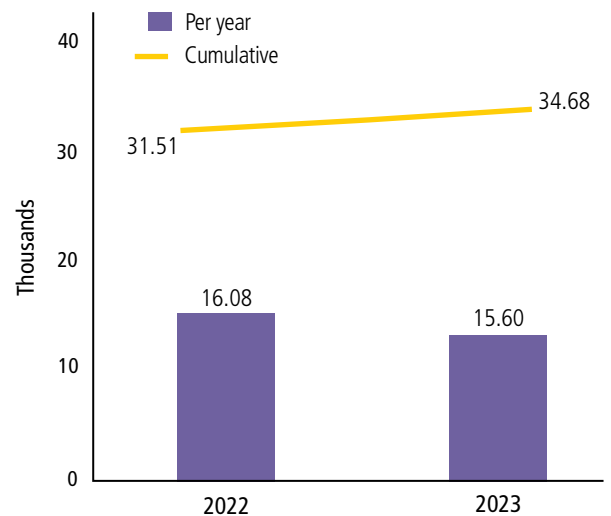


CHART 10
Investor participation³



³ Investor participation refers to investors who have invested in a campaign.

TABLE 1
Investor demographics

		2023	2022
Nationality	Malaysian	98%	98%
	Foreign	2%	2%
Gender	Female	30%	30%
	Male	70%	70%
Age	Below 35	46%	49%
	35 to 45	32%	31%
	>45 to 55	14%	13%
	Above 55	8%	7%
Type	Retail	89%	89%
	Angel	4%	5%
	Sophisticated – HNWI	6%	5%
	Sophisticated – HNWE and Accredited	1%	1%

ACRONYMS AND ABBREVIATIONS

ABJAD	<i>Agen Bijak Labor Desa</i>
ACGA	Asian Corporate Governance Association
ACMF	ASEAN Capital Markets Forum
ACSR	Advisory Committee on Sustainability Reporting
ADB	Asian Development Bank
AGM	annual general meeting
AI	artificial intelligence
AIP	approvals-in-principle
AMLATFPUAA	<i>Anti-Money Laundering, Anti-Terrorism Financing and Proceeds of Unlawful Activities Act 2001</i>
AMLCFT/PF	Anti-Money Laundering, Countering Financing of Terrorism/ Proliferation Financing
AOB	Audit Oversight Board
APAC	Asia-Pacific
API	application programming interface
APRC	Asia Pacific Regional Committee
ARC	Audit and Risk Committee
ASB	Asia School of Business
ASCM	Association of Stockbroking Companies Malaysia
ASEAN	Association of Southeast Asian Nations
ASEAN SRF	ASEAN Sustainable and Responsible Fund
ASEAN Taxonomy	<i>ASEAN Taxonomy for Sustainable Finance</i>
ASIC	Australian Securities and Investments Commission
ATB	ASEAN Taxonomy Board
ATCM	Association of Trust Companies Malaysia
AUM	assets under management
BHC	British High Commission
BICC	Brokerage Industry Consultative Committee
BIX	Bond + Sukuk Information Exchange
BMD	Bursa Malaysia Derivatives
BNM	Bank Negara Malaysia
BSC	Board Sustainability Committee
CCMP	Certified Capital Market Professional
CDS	central depository system
CFD	Contract for Difference
CFO	chief financial officer
CIC	Capital Issues Committee
CMC	Capital Market Compensation Fund Corporation
CMCS	Capital Market Cyber Simulations
CMGP	Capital Market Graduate Programme
CMM	Capital Markets Malaysia
CMP3	<i>Capital Market Masterplan 3</i>
CMPC	Capital Markets Promotion Council
CMSA	<i>Capital Markets and Services Act 2007</i>
CMSL	Capital Markets Services Licence
CMSR	<i>Capital Market Stability Review</i>
CMSRL	Capital Market Services Representative's Licence
COP28	28 th United Nations Climate Change Conference of the Parties
CRA	credit rating agency

CTIA	Cyber Threat Intelligence and Awareness
CVC	corporate venture capital
DAC	Digital Asset Custodians
DAX	digital asset exchange
DCE	Dalian Commodity Exchange
DeFi	decentralised finance
DF	Digital Forensics
DIGID	Digital Innovation Fund
DIM	digital investment management
DIS	digital investment services
DLT	distributed ledger technology
ECF	equity crowdfunding
EPF	Employees Provident Fund
ERMC	Executive Risk Management Committee
ESG	environmental, social and governance
ETF	exchange-traded fund
EU	European Union
FTSE	Financial Times Stock Exchange
FBMKLCI	FTSE Bursa Malaysia KLCI
FCNH	mini-United States Dollar and Chinese Renminbi currency futures contract
FEN	Financial Education Network
FIMM	Federation of Investment Managers Malaysia
FMC	Fund Management Company
FPAM	Financial Planning Association of Malaysia
FRC	Financial Risk Committee
FSI	Financial Stress Index
FSOY	soybean oil future contract
FVTPL	fair value through profit or loss
GDP	gross domestic product
GHG	greenhouse gas emissions
GIFP	Global Islamic Finance Program
GLIC	government-linked investment company
GLU	government-linked university
GTRM	<i>Guidelines on Technology Risk Management</i>
HNWE	high-net-worth entities
HNWI	high-net-worth individual
IAD	Internal Audit Department
ICDM	Institute of Corporate Directors Malaysia
ICM	Islamic capital market
ICMR	Institute for Capital Market Research Malaysia
ICMTD	Islamic Capital Market Talent Development
IEO	initial exchange offering
IFRS	<i>International Financial Reporting Standards</i>
IMF	International Monetary Fund
INCEIF	International Centre for Education in Islamic Finance
IOSCO	International Organization of Securities Commissions
IPO	initial public offering
ISF 2023	InvestSmart® Fest 2023
ISSB	International Sustainability Standards Board
JAKIM	Jabatan Kemajuan Islam Malaysia
JC3	Joint Committee on Climate Change
KKDW	Ministry of Rural and Regional Development (<i>Kementerian Kemajuan Desa dan Wilayah</i>)

KPI	key performance indicator
Labuan FSA	Labuan Financial Services Authority
LIP	Leading for Impact Programme
LOLA Framework	Lodge and Launch Framework for Unlisted Capital Market Products
MAS	Monetary Authority of Singapore
MCCG	<i>Malaysian Code on Corporate Governance</i>
MCMC	Malaysian Communications and Multimedia Commission
MDEC	Malaysia Digital Economy Corporation
MFRS	<i>Malaysian Financial Reporting Standards</i>
MGS	Malaysian Government Securities
MIA	Malaysian Institute of Accountants
MIBA	Malaysian Investment Banking Association
MIFC	Malaysia International Islamic Financial Centre
MITI	Ministry of Investment, Trade and Industry
MOE	Ministry of Education
MOF	Ministry of Finance
MOHE	Ministry of Higher Education
MOU	memorandum of understanding
MR	marketing representative
MSME	micro, small and medium-sized enterprises
MTC	mid-tier company
MyCIF	Malaysia Co-Investment Fund
NAV	net asset value
NETR	<i>National Energy Transition Roadmap</i>
NIMP	<i>New Industrial Master Plan</i>
NSRF	National Sustainability Reporting Framework
OACP	<i>Organisational Anti-Corruption Plan</i>
OECD	Organisation for Economic Co-operation and Development
OJK	Indonesian Financial Services Authority (Otoritas Jasa Keuangan)
ORC	Operational Risk Committee
P2P financing	peer-to-peer financing
PE	private equity
PERKUKUH	<i>Perkukuh Pelaburan Rakyat</i>
PIE	public-interest entity
PLC	public-listed company
PNB	Permodalan Nasional Malaysia
PRS	private retirement scheme
RA	regulatory assessment
REIT	real estate investment trust
RM	Ringgit Malaysia
RMO	recognised market operator
RTM	Radio Televisyen Malaysia
SAC	Shariah Advisory Council
SC	Securities Commission Malaysia
SCMA	<i>Securities Commission Act 1993</i>
SCMA	<i>Securities Commission Malaysia Act 1993</i>
SC-OCIS	Securities Commission Malaysia-Oxford Centre for Islamic Studies
SEC Thailand	Securities and Exchange Commission of Thailand
SEDG	<i>Simplified ESG Disclosure Guide</i>
SFI	Sustainability First Initiative
SFWG	Sustainable Finance Working Group
SHC	Safety and Health Committee
SIA	<i>Securities Industries Act 1983</i>

SICDA	<i>Securities Industry (Central Depositories) Act 1991</i>
SIDC	Securities Industry Development Corporation
SIDREC	Securities Industry Dispute Resolution Center
SIS	Sustainable Investing Standards
SME	small and medium-sized enterprise
SMP	Shariah Mentorship Programme
SRI	sustainable and responsible investment
SRI Roadmap	<i>Sustainable and Responsible Investment Roadmap for the Malaysian Capital Market</i>
SRI Taxonomy	<i>Principles-Based SRI Taxonomy for the Malaysian Capital Market</i>
SRO	self-regulatory organization
SROC	Systemic Risk Oversight Committee
SSC	Sustainability Steering Committee
SSC Vietnam	State Securities Commission of Vietnam
SSM	Companies Commission of Malaysia
SupTech	Supervisory Technology
TAAM	<i>Technology and Analytics Masterplan</i>
TCRC	Technology and Cybersecurity Risk Committee
TMK	Deputy Minister of Finance (Timbalan Menteri Kewangan)
TSC	technical screening criteria
TVET	technical and vocational education and training
UAE	United Arab Emirates
UiTM	Universiti Teknologi MARA
UNCDF	United Nations Capital Development Fund
UniKL	Universiti Kuala Lumpur
UPC	unlisted public company
US	United States of America
UTF	unit trust fund
UTS	unit trust scheme
VC	venture capital
WQ-FF	Waqf-Featured Fund Framework
YA	Year Assessment
y-o-y	year-on-year